



# The Board of Directors

Ajay G. Piramal	Chairman
Vinita Bali	Director
Vimal Bhandari (w.e.f. 9th Mar, 2011)	Director
Dharendra Chadha	Director
Shitin Desai (upto 20th Jan, 2011)	Director
Jiten Doshi	Director
Bharat Kewalramani	Director
Dr. (Mrs.) Swati A. Piramal	Director
Murari Rajan (upto 31st Mar, 2011)	Director
Vijay Shah	Managing Director

## Auditors

M/s. Haribhakti & Co.,  
Chartered Accountants  
Race Course Circle  
Vadodara, Pin 390 007  
Gujarat, India.

## Bankers

Allahabad Bank  
HDFC Bank Limited  
ICICI Bank Limited  
Exim Bank  
Corporation Bank  
Axis Bank Limited  
Standard Chartered Bank  
The Hongkong & Shanghai Banking  
Corporation Limited  
IDBI Bank Limited  
Central Bank of India  
IndusInd Bank Limited

## Registered Office

Piramal Tower,  
Ganpatrao Kadam Marg,  
Lower Parel, Mumbai 400 013  
Maharashtra, India.

## Subsidiary Companies

Piramal Glass Ceylon PLC.  
Piramal Glass International Inc.  
Piramal Glass-USA Inc.  
Piramal Glass Flat River LLC  
Piramal Glass Williamstown LLC  
Piramal Glass (UK) Limited  
Piramal Glass Europe SARL

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# The Vision

To be amongst the  
top three speciality glass  
manufacturers in the world.

## contents

Chairman's Letter	2	Balance Sheet	36
Management Discussion & Analysis	4	Profit & Loss Account	37
Corporate Governance	12	Cash Flow Statement	38
Notice	23	Schedules	40
Directors' Report	25	Notes to Accounts	46
Auditors' Report	33	Consolidated Financial Statements	58

## Chairman's Letter



Dear Shareholders,

Warm greetings to you all!

FY-11 has been a year of robust performance for Piramal Glass.

Our Company continues to move forward on its vision of global leadership in specialty glass packaging (flaconage). This year marked strides in growth of Piramal Glass. The investments made by the Company in the last several years in terms of acquisition of a loss making company in the USA and the substantial capital investment in expansion both in Sri Lanka and India have started bearing fruits.

The Company has been able to achieve this performance on the back of improved operations and better financial management including that of all its subsidiaries.

The Company's consolidated revenue for the year grew by 10.4% to ₹ 12,184.6 million. The Operating Profit before Interest Depreciation and Tax grew by 39% to ₹ 3,066.7 million. The PBIDT to Sales was 25% as compared to 20% of sales of last year. The Net Profit for the year was ₹ 1,033 million as compared to a PAT of ₹ 32 million last year.

Indian operations have seen a renewed focus on Cosmetics and Perfumery sector with now around 60% sales coming from C&P, with an emphasis on Premium segment. We have successfully executed multiple projects for marquee global brands from India this year. Sri Lankan operations have seen a significant improvement in efficiency and capacity utilization on the back of an improved product mix to report an EBITDA of 36.3% (up from 31% last year). The product mix improvement is also from the fact that in addition to catering to Domestic Market in Sri Lanka, we are now consolidating our presence in high value added specialty beverage markets in India, South Africa and Australia.

We are happy to see a robust customer base develop in USA in the past 3-4 years, with sales increasing from USD 57 million during acquisition (in 2006) to USD 81 million this year. We will continue to focus on the USA market for growth across all segments. USA will continue to act as a funnel for sourcing manufactured products from India. This year around 24% of USA sales were from products produced in India.

We have successfully repaid loans this year, based on strong cash profits and internal accruals and have been able to reduce debt to equity from 3.5 to 2.6 this year. Lower gearing as well as a positive change in the mix of Rupee v/s Forex loans helped us keep our interest rates in a similar range as in previous year in spite of a high interest rate environment that we see today.

### **Cosmetics & Perfumery Division:**

Our Cosmetics & Perfumery business grew by 25% from ₹ 4,820 million to ₹ 6,026 million. We continue to win new customers as well as gain share of wallet from our customer base which includes international marquee brands globally. We are now a recognized name as a quality glass packaging vendor for the perfumery industry globally.

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With a view to further enhance C&P sales we have commenced a project for setting up a low cost mass furnace of 160 TPD. We have also recently converted 75 TPD amber furnace (for Pharmaceuticals) to 55 TPD flint furnace for C&P this year to cater to the C&P market. With this the total capacity of C&P for PGL will be 600 TPD, making it the second largest in the world in terms of capacity.

**Pharmaceutical Division :**

We continued to focus on high value added products in the pharmaceutical glass packaging market, in the process rationalizing products and markets in favour of exports with a view to increase profitability. This year we almost doubled our capacity for manufacturing high value added Borosilicate (USP Type I Glass) from 25 TPD to 45 TPD with an eye on the global markets.

**Specialty Food and Beverages Division :**

We focus on making high value Specialty Food and Beverages bottles from our operations in USA & Sri Lanka. This segment had clocked a sale of ₹ 2,740 million as compared to a sale of ₹ 2,830 million in FY10, showing a 3% de-growth primary due to temporary drop in off-take by a leading brand in USA due to change in ownership.

**Knowledge Action Care :**

In line with our corporate values of “Knowledge, Action & Care”, we have been working on several initiatives of Employee Engagement as well as a formal process of Manufacturing Excellence. The initiative of measuring Employee Engagement with the help of the world renowned PCI Coffman continues this year with some of our locations reporting global leadership high performance in Employee Engagement. It is a matter of great satisfaction that the Company as a whole reported a 4.35 (on a scale of 5) rating which is 99th percentile in the global PCI Coffman survey. We believe that the empowerment of our employees is one of our key factors of success and helps realise our vision of global leadership.

On our Manufacturing Excellence journey, both our plants in India at Kosamba and Jambusar have been independently certified for Level 3 (as we go to print) in a 4 Level process of achieving global expertise. In Sri Lanka too, we have embarked on the journey of Manufacturing Excellence and the Sri Lanka plants are now at Level 2.

I sincerely thank all our customers, employees, suppliers, bankers and shareholders for their confidence and support.

Warm regards,

**Ajay G. Piramal**

Chairman

Date : June 21, 2011

### Management Discussion & Analysis

#### Business Overview:

Piramal Glass Limited (PGL) is a manufacturer of glass containers for the Cosmetics & Perfumery, Pharmaceuticals and Specialty Food & Beverage industries. PGL manufactures a wide range of glass bottles and jars, in sizes ranging from 2 ml to 2.5 liters. PGL has manufacturing facilities in India, USA and Sri Lanka.

#### Market Overview:

##### Market Size

- Cosmetics & Perfumery Global market size is estimated to be US\$ 2.3 – US\$ 2.5 billion
- Pharmaceutical Global market size is estimated to be US\$ 2.0 - US\$ 2.3 billion
- Specialty Food & Beverages is estimated to be US\$ 1.3 - US\$ 1.5 billion

#### Cosmetics & Perfumery Business:

The glass containers manufactured in Cosmetics & Perfumery are used to fill nail polish, perfumes, skin care creams, foundations, attars, etc. The main raw materials used are semi snow quartz, soda ash, lime stone powder.

This market is broadly classified into five segments depending on the end bottle price.

- Select
  - MNC - Mass
  - Low Mass
  - Skin Care
  - Nail Polish or Colour Cosmetics
- } Clubbed as Premium Segment
- } Clubbed as Mass Segment

PGL enjoys a global market share of 5.6% and is the only player from Asia with significant presence in the Premium segment.

#### Pharmaceuticals Business :

It caters to the requirements of Pharmaceutical industry in the product lines like molded vials, injectables and bottles. In Indian markets, PGL enjoys a leadership position with about 35% market share.

#### Specialty Food and Beverages Business:

The glass containers are used to fill boutique wine and high end liquor as well as small food bottles like jam jars.

#### Growth Drivers

##### Cosmetics & Perfumery (C&P)

The Cosmetics and Perfumery division of Piramal Glass caters to international marquee customers like LVMH, Yves Rocher, YSL, Coty, Unilever, Revlon, L'Oreal, Avon, P&G, Elizabeth Arden, Estee Lauder etc. apart from specialized localized manufacturers like Dumak LLC, Erkul Kozmetic, Compagnie De Diffussion, Niasi, Expak, Baralan International, Estico Ltd., Revolline Ltd. These customers use the glass bottles and jars for products like nail polish, make-up foundations, perfumes, skin care creams etc.

Traditionally the C&P glass bottles market was dominated by European players like SGD, Pochet, Gerresheimer, Heinz, Zignago, Bormioli Rocco and Bormioli Luigi. Most of them are players with existence in these markets for more than a hundred years.

The industry is characterized by capital intensive equipments and although manufacturing is automated, forming of glass bottles and operations like sorting and decoration are skill and manual intensive.

PGL entered this space in 2000 with a foray into nail polish market and later low mass perfumes. Within a few years of foray, PGL became a dominant player in the nail polish glass bottle market. Today PGL makes 1 out of every 2 nail polish bottles manufactured globally (PGL manufactured 1.72 billion pieces in FY11)

In 2007, after achieving leadership position in Nail Polish and Mass Perfume markets, under a long term strategy initiative, PGL entered the premium segment of C&P and today the segment is the prime focus of the company. In terms of capacity Piramal Glass has one of the largest installed capacity globally (345 TPD) and currently enjoys a market share of 5.6% worldwide (sales of ₹ 6026 million).

Investment in capacities, leveraging skills from our USA operations coupled with focus on world class business processes through Manufacturing Excellence has helped the Company to attain this position

European glass manufacturers, due to recession in FY09 took a hit when the markets showed a negative growth of 20%. Various furnaces of European players were running at reduced utilization, and subsequently took a hit on profit margins. Piramal Glass, on the other hand was relatively untouched primarily on account of low costs and diversified customer and geography mix. The markets have since bounced back and almost all European players are at full capacity and some of them are expanding capacities.

The prime driving force for growth of PGL has been increased cost consciousness among western customers coupled with boom in consumption of C&P in emerging economies due to growing young population, higher percentage of working women and increasing disposable income, resulting in a spurt in C&P sales in emerging economies particularly the BRIC countries (Brazil, Russia, India and China).

These factors have resulted in more customers developing PGL, as a respectable glass manufacturer from Asia, as an alternate supplier. A successful execution of initial projects by PGL has helped the Company in winning a higher percentage of the business from existing customers.

Looking back we can say that we were newcomers when we started manufacturing nail polish in 2000. Since then we have made rapid strides to become the leading nail polish player. This growth story is being replicated in the perfumery space. In short, PGL is poised to become a leading global supplier of C&P glass bottles in the world, and is already making rapid strides in that direction.

PGL has been the fastest growing C&P glass company with a CAGR of 35% (FY05-FY11). In-order to cater to the growing demand and moving a step closer to the vision of “Top 3 flaconage manufacturers in the world” PGL is increasing the capacity in C&P from current 345 TPD to 600 TPD.

This increase in capacity is both on account of a Greenfield project of 160 TPD in Jambusar and capacity up-gradation of existing furnaces for Premium as well as converting 75 TPD from Pharma into C&P.

#### **Pharmaceutical:**

The Pharmaceutical glass container division manufactures amber bottles, amber and flint vials for liquid oral formulations, injectibles, etc. Products manufactured conform to US, Indian and European pharmacopeia in Type I, Type II and Type III formulations. PGL is a leading supplier of glass containers to both multinational and Indian pharmaceutical companies like GlaxoSmithKline, Pfizer, Cipla, Abbott, Alembic, Ranbaxy, E-Merck, Aventis, Dabur, Himalaya drugs, Dr. Reddy's Laboratories etc.

In FY-11, this segment has seen competition in form of replacement with PET especially in the Oral formulations and amber glass bottles in the range of 60 ml to 100 ml. This has led to domestic market shrinking by almost 15% for the amber glass bottles. PGL has focused on export markets and currently 37% of PGL Pharmaceutical division comprises of exports.

The high-end Borosilicate Glass (or Type-I Glass) market has been an attractive growth segment for PGL particularly for exports to USA as also “deemed exports” in India as more and more injectibles manufacturing facility in India receive US FDA approval. PGL has increased its offering to this market by enhancing its capacity from 25 TPD to 45 TPD in the previous year.

#### **Specialty Food & Beverages:**

The Specialty Food & Beverages division provides bottles for wine, liquor and food which are often unique in design and decoration. This business is very freight intensive and hence localized. Piramal Glass is catering to this segment from Sri Lanka and USA. PGL has consciously grown in exports from Sri Lanka, earlier mainly to India, and today to Far East and Australia. In Sri Lanka the strategy has been to migrate to more and more premium customers. In USA, the process of winning new customers and contracts is relatively slow but permanent in nature. Since USA acquisition, we have gradually been able to increase our sales in this segment through acquisition of new customers and retaining old ones. USA operations have edge over its European competitors due to lower freight. PGL caters to global customers like Diageo, Pernod Recod, Cadbury Schweppes, UB Group, etc.

#### **Strategy Summary**

1. Continued focus on C&P segment and the growth in capacity and skill will help the company in growing both in Premium as

well as Mass segment. The growth will also be fuelled by continued efforts to transition some of the C&P production from the USA facility to India

2. Improvement in product mix and geography mix for Pharmaceutical segment
3. Focus on Sri Lankan markets for better product mix and growth in Specialty Food & Beverages

Focus on C&P segment especially Premium within this segment has helped the company to expand the EBDITA margin from 20% to 25.2%.

**Performance summary :**

₹ in million		
Particulars	FY 2011	FY2010
<b>Sales and Profit:</b>		
Net Sales	12,184.6	11,039.2
EBIDTA	3,066.7	2,206.2
PBT (after exceptional items)	1,277.3	86.5
PAT (after prior period items)	1,033.5	32.3
<b>Margins:</b>		
EBIDTA %	25.2%	20.0%
PBT % (after exceptional items)	10.5%	0.8%
PAT % (after prior period items)	8.5%	0.3%
<b>Growth:</b>		
Net Sales	10.4%	9.4%
EBIDTA	39.0%	115.3%
Net Profit	3,099.7%	NA

**Results review summary:**

Total sales for the year ended 31 Mar 2011 grew by 10.4% to ₹ 12,184.6 million compared to FY2010 Net sales of ₹ 11,039.2 million. Earning before Interest, Depreciation, Tax and Amortizations (EBIDTA) for the year was at ₹ 3,066.7 million, a growth of 39.0% over FY2010 EBIDTA of ₹ 2,206.2 million.

Operating Margins grew to 25.2% in FY2011, compared with 20.0% for FY2010.

Net interest decreased by 31.3% to ₹ 720 million, as compared to ₹ 1,049 million in FY2010. The total consolidated debt as on 31 March 2011 was ₹ 9,199.9 million, compared with ₹ 9,824.3 million for FY2010. Debt/Equity ratio was 2.6 in FY2011, compared to 3.5 in FY2010.

Depreciation for the year ended was ₹ 1,069 million compared to ₹ 1,071 million in FY2010. Further, taxes were at ₹ 244 million, compared with ₹ 54 million in FY2010.

As a result, there was a Net Profit of ₹ 1,033.5 million, compared to ₹ 32.3 million in FY2010.

**Net sales analysis:**

₹ in million

Consolidated Sales break-up	% Saliency	FY 2011	FY 2010	% Growth
<b>India Sales</b>				
Cosmetics & Perfumery	7.4%	901.0	710.1	26.9%
Pharmaceuticals	16.1%	1,956.5	1,857.1	5.4%
Specialty Food and Beverages	2.3%	278.8	309.8	(10.0%)
<b>Sub-total – India</b>	<b>25.7%</b>	<b>3,136.3</b>	<b>2,877.0</b>	<b>9.0%</b>
<b>Global Sales</b>				
Cosmetics & Perfumery	42.1%	5,125.2	4,109.9	24.7%
Pharmaceuticals	12.0%	1,461.7	1,532.0	(4.6%)
Specialty Food and Beverages	20.2%	2,461.5	2,520.3	(2.3%)
<b>Sub-total - Outside India</b>	<b>74.3%</b>	<b>9,048.4</b>	<b>8,162.2</b>	<b>10.9%</b>
<b>Consolidated Total Sales</b>	<b>100.0%</b>	<b>12,184.7</b>	<b>11,039.2</b>	<b>10.4%</b>

**Notes:**

Global Sales are Total Consolidated sales outside India.

% Saliency is percentage of sales in the category to net sales

**Profitability analysis:**

₹ in million

Consolidated Profits break up	EBIDTA			PAT		
	FY 2011	FY 2010	Growth %	FY 2011	FY 2010	Growth %
Piramal Glass India Ltd	2,109.2	1,544.5	37%	686	157.7	335%
Piramal Glass USA Inc.	426.0	349.6	22%	118.6	(35.4)	—
Piramal Glass (UK) Ltd.	3.29	(6.7)	—	3.29	(6.7)	—
Piramal Glass International Inc.	1.08	—	—	0.9	(0.2)	—
Piramal Glass Ceylon PLC	538.9	374.3	44%	237.2	(27.5)	—
Piramal Glass Europe	1.59	—	—	0.94	—	—
<b>Sub Total</b>	<b>3,080.1</b>	<b>2,261.7</b>	<b>36%</b>	<b>1,046.9</b>	<b>87.9</b>	<b>1090%</b>
<b>Consolidated*</b>	<b>3,066.7</b>	<b>2,206.1</b>	<b>39%</b>	<b>930.2</b>	<b>44.3</b>	<b>2000%</b>

**Notes:**

\*Consolidated is after adjustment of Minority Interest and Inter-company transactions.

**Manufacturing facilities review:**

Piramal Glass continues to focus on its strategy of developing a strong front end in Western market while building a robust manufacturing base in low cost countries.

PGL Group's current manufacturing facilities across different regions are as follows:

**Piramal Glass Limited (PGL):**

PGL has production facilities at Jambusar and Kosamba in Gujarat, India. The Company has ISO 9001, ISO 14001 certification and OHSAS (Occupational Health, Safety Analysis Series) i.e. ISO 18001 certification.

Furnace location and number	Installed Capacity TPD *	Type of glass containers manufactured
<b>Jambusar (2)</b>		
1	230 (being upgraded to 255 TPD)	Soda Lime Amber – Pharmaceuticals
2	105	Soda Lime Flint – Pharmaceuticals, Specialty Food & Beverages, Cosmetics & Perfumery
<b>Kosamba (6):</b>		
1	45 (Was 25 TPD earlier)	Borosilicate Amber & Flint – Pharmaceuticals
2	40	Soda Lime Flint–Pharmaceuticals/Cosmetics & Perfumery
3	55 (Earlier Amber furnace for Pharmaceuticals)	Soda Lime Flint - Cosmetics & Perfumery
4	35	Soda Lime Flint – Cosmetics & Perfumery, skincare
5	65	
6	100	

The project for construction of 160 TPD furnace for C&P at Jambusar has already commenced

\* Ton Per Day

**Piramal Glass USA Inc (PGI):**

PGI has manufacturing facilities in USA. The installed capacity of the facility is as follows:

Furnace location and number	Installed Capacity TPD*	Type of glass containers manufactured
Two furnaces		
1	100	Soda Lime Flint – all segments
2	95	

\* in US Tonnes

**Piramal Glass Ceylon PLC (PGCP):**

PGCP manufactures bottles in flint, amber and other colors with sizes ranging from 50 ml. to 2,500 ml. It caters to liquor, food & beverage, and wine industry customers.

Furnace location and number	Installed Capacity TPD	Type of glass containers manufactured
Single furnace	250	Specialty Food & Beverages – Amber & Flint

**Power & Energy:**

Power and Energy costs increased by 11.2% to ₹ 1,884.4 million as compared to ₹ 1,693.9 million in FY10. The increase has been in India and Sri Lanka, because of hike in prices of Natural Gas / Furnace Oil and Electricity. PGL India constituted a major portion of this increase, because APM gas which constitutes ~1/3rd of gas requirements was linked to market rates and the other major supplier increased prices by 13% during FY11.

Piramal Glass managed to offset most of these price increase to large extent by better energy management as well as spot buying of gas.

**Manpower:**

The PGL Group seeks to recruit and retain quality industry professionals and provide them with a high performance environment. During the financial year, total consolidated workforce of PGL was 3,257 which is a marginal increase of 16 over FY2010.

The workforce details are as follows:

Consolidated manpower break-up	FY2011	FY2010	+/-
Piramal Glass Limited	2,324	2,342	(18)
Piramal Glass – USA, Inc.	520	515	5
Piramal Glass Europe SARL	1	—	1
Piramal Glass Ceylon PLC	412	384	28
<b>Total</b>	<b>3,257</b>	<b>3,241</b>	<b>16</b>

• **Business risk factors:**

- Replacement threat:  
Glass packaging for Pharmaceutical segment faces the risk of replacement by other packaging solutions such as plastic and other forms of packaging.
- Capital intensive  
The glass packaging needs significant capital expenditure in creating infrastructure and regular relining of Production furnaces.
- Energy intensive – Industry is Energy intensive
- Exposure to exchange rate fluctuations :

With 75% of sales from global markets, any change in currency dynamics will have an impact on the margin.

**Disclaimer:**

Certain statements included above may be forward looking and would involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements.

**Annexure to MD&A: Financial Highlights (Consolidated)**
**Income Statement**

₹ in million

	Year ended 31 March 2011	Year ended 31 March 2010	% Growth (De-growth)
<b>Total Income</b>			
<b>Sales</b>			
– Gross	12,525.9	11,323.0	10.6%
– Net	12,184.6	11,039.2	10.4%
Other Income	215.4	220.6	(2.4%)
<b>Total</b>	<b>12,400.0</b>	<b>11,259.8</b>	<b>10.1%</b>
<b>EBIDTA</b>	<b>3,066.7</b>	<b>2,206.2</b>	<b>39.0%</b>
EBIDTA as % to Total Income	24.7%	19.6%	
Interest	720.4	1,049.1	(31.3%)
Depreciation	1,069.0	1,070.6	(0.1%)
<b>Profit before Tax</b>	<b>1,277.3</b>	<b>86.5</b>	<b>1,376.6%</b>
% of Total Income	10.3%	0.8%	
Provision for Taxation - Current	214.5	32.7	
- Mat Credit Entitlement	(205.4)	(31.4)	
- Deferred	234.7	52.9	
- FBT	0.0	0.0	
<b>Profit After Tax</b>	<b>1,033.5</b>	<b>32.3</b>	<b>3,099.7%</b>
% of Total Income	8.3%	0.3%	

**Net Sales**

During the year net sales increased by 10.4% to ₹ 12,184.6 million as compared to ₹ 11,039.2 million in FY 2010.

The detailed analysis of it is discussed earlier in the report.

**Other Income**

Other income was ₹ 215.4 million in FY2011 registering a negative growth of 2.4%.

**Profit before Interest, Depreciation & Tax (EBIDTA) & Margin**

EBIDTA grew by 39% to ₹ 3,066.7 million. EBIDTA as a % of total income improved from 19.6% in FY 2010 to 24.7% in FY 2011.

**Interest**

Net interest cost decreased by 31.3% to ₹ 720.4 million as compared to ₹ 1,049.1 million in FY 2010.

## Balance Sheet

₹ in million

	As at 31 March, 2011	As at 31 March, 2010
<b>SOURCES OF FUNDS</b>		
Share Capital	804.3	804.3
Reserves & Surplus	2,215.6	1,594.5
Minority Interest	498.8	376.2
Loan Funds	9,199.9	9,824.3
Deferred Tax Liability (Net)	142.9	113.2
<b>TOTAL</b>	<b>12,861.5</b>	<b>12,712.5</b>
<b>APPLICATION OF FUNDS</b>		
Fixed Assets	8,995.7	8,944.8
Investments	1.1	1.1
Net Working Capital	3,864.7	3,766.6
<b>TOTAL</b>	<b>12,861.5</b>	<b>12,712.5</b>

## Key Ratios:

Particulars	FY 2011	FY 2010
Debt Equity Ratio	2.6 : 1	3.5 : 1
Return on Capital Employed	15.6	8.3
Return on Net Worth (%)	32.8	1.8
Asset Turnover Ratio	1.4	1.2

Return on Capital Employed Calculation	FY 2011	FY 2010
PBIT	1997.7	1135.6
Average Net Fixed Assets	8970.3	9327.2
Average Net Current Assets	3815.7	4300.6
Capital Employed	12785.9	13627.7
ROCE (%)	15.6	8.3

## Corporate Governance

Report for the financial year ended March 31, 2011 on the compliance by the Company with the Corporate Governance requirements under Clause 49 of the Listing Agreement, is furnished below.

### 1. Company's Philosophy on Corporate Governance

Corporate Governance is the combination of voluntary practices and compliance with laws and regulations leading to effective control and management of the organisation. Good Corporate Governance leads to long term shareholder value and enhances interest of other stake holders. It brings into focus the fiduciary and trusteeship role of the Board to align and direct the actions of the organisation towards creating wealth and shareholder value.

### 2. Board of Directors

The Company's Board comprises of one (1) executive director, two (2) non-executive directors and five (5) independent directors as on March 31, 2011.

The constitution of the Board is given below:

Name of Director	Category <sup>1</sup> [Designation]	Other Directorships <sup>2</sup>		Membership of other Board Committees <sup>3</sup>	
		as Member	as Chairman	as Member	as Chairman
Ajay G. Piramal	NED - Promoter [Chairman]	1	6	—	—
Vinita Bali	ID	4	—	1	—
Vimal Bhandari (From March 9, 2011)	ID	8	—	4	2
Dharendra Chadha	ID	—	—	—	—
Jiten Doshi	ID	1	—	—	—
Bharat Kewalramani	ID	1	—	—	—
Dr. Swati A. Piramal	NED – Promoter Group	9	—	1	1
Vijay Shah	ED (MD)	1	—	—	—

Note : During the financial year 2010-11, following have ceased to be directors of the Company:

- Mr. Shitin Desai (w.e.f. January 20, 2011) and
- Mr. Murari Rajan (w.e.f. March 31, 2011)

<sup>1</sup> ED - Executive Director; MD – Managing Director; NED - Non-Executive Director; ID - Independent Director

<sup>2</sup> This includes directorships in public limited companies and subsidiaries of public limited companies and excludes directorships in private limited companies, overseas companies and companies under section 25 of the Companies Act, 1956 and alternate directorships.

<sup>3</sup> This relates to Committees referred to in Clause 49 of the Listing Agreement, viz. Audit Committee and Investors Grievance Committee. However this excludes Remuneration Committee which is not considered for the purpose of computing maximum limits under Clause 49.

### 3. Attendance of Directors at Board Meetings and Annual General Meeting

The Board of the Company met five (5) times during the financial year, on the following dates:

April 23, 2010	June 24, 2010	July 28, 2010
October 27, 2010	January 20, 2011	

The Company placed before the Board the budgets, annual operating plans, performance of the business and various other information including those specified under Annexure 1A of the Listing Agreement, from time to time.

The attendance of Directors at the Board Meetings and the last Annual General Meeting held on June 24, 2010 was as under:

Name of Director	Board Meetings		AGM
	Held during their tenure	Attended	
Ajay G. Piramal	5	5	✓
Vinita Bali	5	3	✓
Vimal Bhandari (From March 9, 2011)	—	N.A.	N.A.
Dharendra Chadha	5	5	✓
Shitin Desai (upto January 20, 2011)	4	4	✓
Jiten Doshi	5	4	—
Bharat Kewalramani	5	4	✓
Dr. Swati A. Piramal	5	1	✓
Murari Rajan (Upto March 31, 2011)	5	5	✓
Vijay Shah	5	5	✓

#### 4. Code of Conduct

The Company has formulated and implemented separate Codes of Conduct for Board Members and Senior Management of the Company. Requisite annual affirmations of compliance with the respective Codes have been made by the Directors and Senior Management of the Company. A declaration signed to this effect by Mr. Vijay Shah, Managing Director, is appended at the end of this Report. The Codes of Conduct are posted on the Company's website.

#### 5. Audit Committee

During the financial year 2010-11, four Audit Committee Meetings were held on the following dates, including before finalisation of annual accounts and adoption of quarterly financial results by the Board:

April 23, 2010

July 28, 2010

October 27, 2010

January 20, 2011

The constitution of the Committee and the attendance of each member of the Committee is given below:

Name	Designation	Category	Audit Committee Meeting	
			Held during their tenure	Attended
Vimal Bhandari (From March 9, 2011)	Chairman	Independent Director	—	—
Shitin Desai (Upto January 20, 2011)	Chairman	Independent Director	3	3
Dharendra Chadha	Member	Independent Director	4	4
Jiten Doshi	Member	Independent Director	4	4

Mr. Vijay Shah was co-opted as a member of the Committee for the meeting held on January 20, 2011

The Company Secretary, Mrs. Nehal Doshi, is the secretary to the Committee.

The terms of reference of the Audit Committee include those specified under Clause 49 of the Listing Agreement as well as under section 292A of the Companies Act, 1956 such as:

- To hold periodic discussions with the Statutory Auditors and Internal Auditors of the Company concerning the accounts of the Company, internal control systems, scope of audit and observations of the Auditors/ Internal Auditors;
- To review the adequacy of and compliance with internal control systems;
- To review the quarterly, half-yearly and annual financial statements of the Company (standalone and/or consolidated) before submission to the Board;
- To investigate into any matter in relation to items specified in section 292A of the Companies Act, 1956 or as may be referred

to it by the Board and for this purpose to seek any relevant information contained in the records of the Company and also seek external professional advice, if necessary;

5. To make recommendations to the Board on any matter relating to the financial management of the Company, including the Audit Report;
6. To review, investigate and make recommendations to the Board on any matter in relation to the items specified in sub-clause (D) of clause 49(II) of the Listing Agreement and for this purpose to seek information from any employee and/or obtain outside legal or professional advice.

#### 6. Nomination & Remuneration Committee

The Nomination & Remuneration Committee reviews and makes recommendations on remuneration and perquisites for executive Directors and proposes new appointments on the Board.

The members of the Committee are:

Name	Designation	Category
Vimal Bhandari (From April 28, 2011)	Chairman	Independent Director
Shitin Desai (Upto January 20, 2011)	Chairman	Independent Director
Vinita Bali	Member	Independent Director
Dharendra Chadha	Member	Independent Director
Ajay G. Piramal	Member	Non - Executive Director

#### 7. Remuneration of Directors

Details of remuneration to the Directors for the year ended March 31, 2011 are as follows:

Name of the Director	Relationship with other directors	Business relationship with the Company	Sitting fees*	Salary & Perquisites	Performance Linked Incentive	Total
Ajay G. Piramal	Husband of Dr. Swati A. Piramal	Promoter	100,000	—	—	100,000
Vinita Bali	None	None	140,000	—	—	140,000
Vimal Bhandari (From March 9, 2011)	None	None	—	—	—	—
Dharendra Chadha	None	None	180,000	—	—	180,000
Shitin Desai (Upto January 20, 2011)	None	None	140,000	—	—	140,000
Jiten Doshi	None	None	160,000	—	—	160,000
Bharat Kewalramani	None	None	80,000	—	—	80,000
Dr. Swati A. Piramal	Wife of Mr. Ajay G. Piramal	Promoter Group	20,000	—	—	20,000
Murari Rajan (Upto March 31, 2011)	None	None	100,000	—	—	100,000
Vijay Shah	None	Managing Director	—	16,653,676	10,000,000	26,653,676

\*includes sitting fees paid for Committee Meetings

#### Notes:

1. The terms of reappointment of the Managing Director, Mr. Vijay Shah as approved by the shareholders, are contained in the Agreement dated August 14, 2009 executed with him by the Company.
2. No loans and advances have been given to any Director of the Company.
3. As per prevailing policy, Stock Options are granted only to independent directors and non-promoter executive director. Accordingly, for the year ended 31st March 2011, 2,25,000 Stock Options were granted to Mr. Vijay Shah, Managing Director

at an exercise price of Rs. 23.35 per Option. In addition to the exercise price, applicable TDS would also be payable at the time of exercising the Stock Options.

Out of the Options so granted, depending on his performance, achievement of key result areas and other criteria, the Nomination and Remuneration Committee determines the actual number of stock options that would vest in his favour. Out of the total Options so vested, he would be eligible to exercise 55% immediately, 22.5% after 1 year and the balance 22.5% after 2 years. The exercise period is 5 years from the date of eligibility, failing which the Options would lapse.

It may be noted in this regard that since the PGL ESOP Scheme is implemented through the ESOP Trust and the shares given by the ESOP Trust against exercise of stock options are those that have been acquired by the ESOP Trust from the existing shareholder and no new shares are issued by the Company, there will not be any increase in the share capital of the Company, nor will there be any impact on the Earnings Per Share or other ratios relating to share capital, as a result of exercise of the Stock Options.

4. Shareholding of Non-Executive Directors (including shareholding as joint holder) is given below:

Name	No. of shares held
Ajay G. Piramal	54,384
Dr. Swati A. Piramal	20,201
Dharendra Chadha	12,500

#### 8. Investors Grievance Committee

During the financial year, four Investors Grievance Committee Meetings were held on the following dates:

April 9, 2010

July 28, 2010

October 11, 2010

January 20, 2011

Following are the members of this Committee. They attended all the four meetings.

Name	Designation	Category
Vinita Bali	Chairperson	Independent Director
Vijay Shah	Member	Managing Director

The Company Secretary is the Compliance Officer.

#### Investor Grievances

The following table shows the nature of complaints received from shareholders during 2010-11 and 2009-10.

Nature of Complaints	2010-11	2009-10
Dividend	2	1
Non-receipt of Shares	—	1
Rights Issue	2	42
Others	1	8
<b>Total</b>	<b>5</b>	<b>52</b>

The complaints are generally responded to within 7 days from their lodgment with the Company.

The Company has designated the email id 'complianceofficer.pgl@piramal.com' exclusively for the purpose of registering complaints by investors electronically. This email id has been displayed on the Company's website 'www.piramalglass.com'.

#### 9. General Body Meetings

The location and time of the Annual General Meetings held during the last 3 years are as follows:

Annual General Meeting (AGM)	Date	Time	Venue	No. of Special Resolutions passed
10th AGM	August 7, 2008	3.00 p.m.	Walchand Hirachand Hall, Indian Merchants' Chamber Building, IMC Marg, Churchgate, Mumbai 400 020	—
11th AGM	August 13, 2009	3.00 p.m.		2
12th AGM	June 24, 2010	11.00 a.m.		1

#### Postal Ballot

No resolution was passed by postal ballot during the financial year 2010-11.

At present, there is no proposal for passing any resolution through postal ballot.

#### 10. Note on Directors re-appointment

Mr. Dharendra Chadha and Mr. Jiten Doshi are retiring by rotation at this Annual General Meeting (AGM) and are proposed for re-appointment.

Brief details concerning these Directors are given below:

##### Mr. Dharendra Chadha

Mr. Dharendra Chadha is 53 years of age. He is a strategy consultant who specializes in the emergent domain of corporate brand strategy. He is a Bachelor of Commerce and an MBA from Jamnalal Bajaj Institute of Management Studies, Mumbai and was appointed on the Board of our Company on January 29, 2008. Mr. Chadha spent many years in FMCG marketing before joining the ad agency, J. Walter Thompson. He spent 10 years with that company in their strategic planning function working first in India, then Asia Pacific and finally serving as Global Director of Strategic Planning. He is the Managing Director of Momentum Strategy Consultants Pvt. Ltd. Mr. Dharendra Chadha is not a director in any public limited company or subsidiary of a public limited company in India.

##### Mr. Jiten Doshi

Mr. Jiten Doshi is 45 years of age. He is one of the founders of Enam Asset Management Company Pvt. Ltd. and is its Director and Chief Investment Officer. He is a Bachelor of Commerce and was appointed on the Board of our Company on April 29, 2008. He has over 20 years experience in the capital markets. He has advised several managements on shareholder value creation. His guidance in areas such as corporate governance, transparency, disclosure standards and effective shareholder communication has helped several companies improve their interface with all stakeholders. Mr. Jiten Doshi is also a director in Dabur International Limited.

#### 11. Disclosures

- No transaction of material nature has been entered into by the Company with its Directors or Management and their relatives, etc. that may have a potential conflict with the interests of the Company;
- The Register of Contracts/statement of related party transactions, are placed before the Board/Audit Committee regularly;
- Transactions with related parties are disclosed in Note No. 10 of Part B of Schedule 19 to the Accounts in the Annual Report;
- There has been no instance of non-compliance by the Company on any matter related to capital markets. Hence, the question of penalties or strictures being imposed by SEBI or the Stock Exchanges or any other statutory authority does not arise;
- Listing fees for the financial year 2011-12 have been paid to the stock exchanges where the shares of the Company are listed.

#### Compliance with Mandatory/ Non-mandatory Requirements

- The Company has complied with all the applicable mandatory requirements of Clause 49 of the Listing Agreement;
- The Company has also adopted the non-mandatory requirements as specified in Annexure 1D to Clause 49 of the Listing Agreement regarding constitution of remuneration committee, unqualified financial statements and training of Board Members.

**12. Means of Communication**

- The annual, half-yearly and quarterly results are regularly posted by the Company on its website [www.piramalglass.com](http://www.piramalglass.com). These are also submitted to the Stock Exchanges where the Company's shares are listed and published in newspapers in accordance with the Listing Agreement;
- Management Discussion & Analysis forms part of this Annual Report.

**13. General Information for Shareholders****a) Annual General Meeting**

- Date and Time August 12, 2011 at 11.30 a.m.
- Venue Walchand Hirachand Hall  
Indian Merchants' Chamber Building  
IMC Marg, Churchgate  
Mumbai 400 020

**b) Financial Calendar****Financial reporting for:**

- Quarter ending June 30, 2011 by August 13, 2011
- Half year ending September 30, 2011 by November 14, 2011
- Quarter ending December 31, 2011 by February 14, 2012
- Year ending March 31, 2012 by May 30, 2012
- Annual General Meeting  
for the year ending March 31, 2012 by September 29, 2012

**c) Dates of Book Closure**

August 3, 2011 to August 12, 2011  
(Both days inclusive)

**d) Dividend Payment date**

Within five days from the date of  
declaration of dividend

**e) Registered Office**

Piramal Tower  
Ganpatrao Kadam Marg  
Lower Parel, Mumbai 400 013

**f) Listing on Stock Exchanges**

Bombay Stock Exchange Limited  
(code: 532949);

National Stock Exchange of India Limited  
(code: PIRGLASS);

*(Note: Shares of the Company have been delisted  
from The Ahmedabad Stock Exchange Limited  
w.e.f. 30th November 2010)*

**g) Reuters Code**

PRML.BO

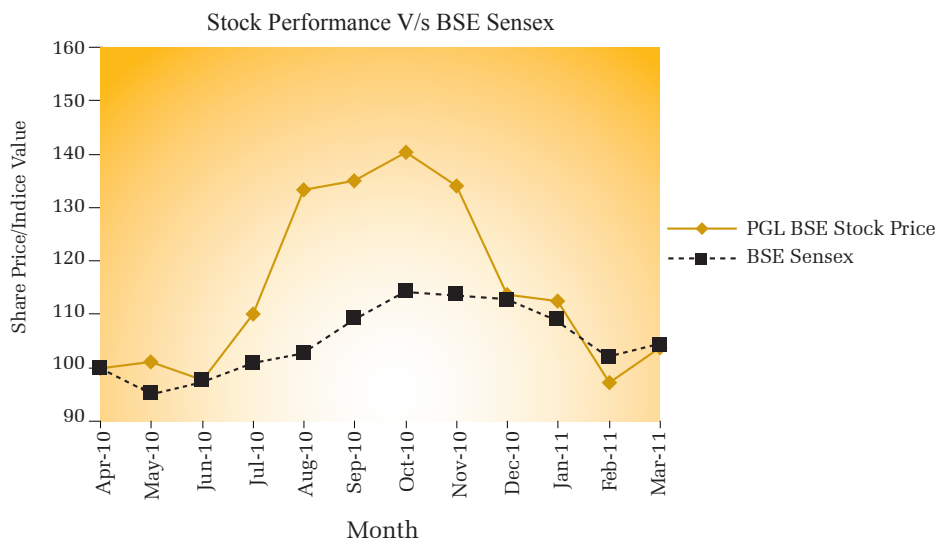
## h) Stock market data

Month	Bombay Stock Exchange				National Stock Exchange			
	High (Rs.)	Low (Rs.)	Average Closing Price (Rs.)	Monthly Volume	High (Rs.)	Low (Rs.)	Average Closing Price (Rs.)	Monthly Volume
Apr-10	109.00	89.10	94.83	1,747,165	109.35	89.00	94.66	1,738,915
May-10	110.40	88.00	95.99	2,110,367	111.25	85.60	95.63	1,740,004
Jun-10	98.90	88.05	92.59	698,340	98.90	86.10	92.73	752,190
Jul-10	130.50	93.70	104.35	5,551,530	130.50	93.00	104.35	5,747,914
Aug-10	138.35	118.45	126.49	2,034,807	137.80	120.00	126.65	1,961,939
Sep-10	138.35	120.65	128.11	18,864,547	138.40	120.50	128.10	2,115,780
Oct-10	142.00	125.00	133.04	1,893,955	141.95	124.65	133.01	2,504,673
Nov-10	141.00	106.00	127.13	938,737	141.25	105.15	126.41	1,124,410
Dec-10	120.60	92.50	107.91	514,529	119.75	92.25	107.48	547,775
Jan-11	116.60	89.10	106.81	514,779	117.00	89.00	106.23	869,900
Feb-11	105.40	79.15	92.23	230,258	105.35	80.20	92.18	307,508
Mar-11	114.40	90.05	98.34	2,249,395	115.00	90.60	98.49	1,107,058

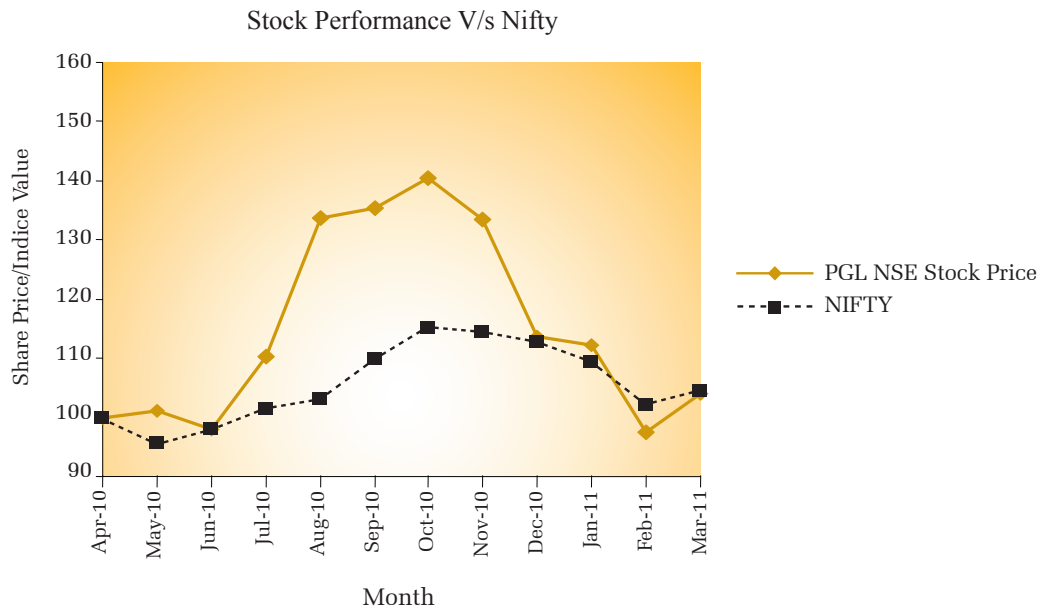
## i) Stock Performance vs BSE Sensex and NSE-50

Performance of the Company's Equity Shares on Bombay Stock Exchange Limited and National Stock Exchange of India Limited relative to the BSE Sensitive Index (BSE Sensex) and S&P CNX Nifty (Nifty) respectively are graphically represented in the charts below:

## Average monthly closing price of the Company's shares on BSE as compared to BSE Sensex



## Average monthly closing price of the Company's shares on NSE as compared to Nifty

**j) Share Transfer Agents**

M/s Link Intime India Pvt. Limited ("Link Intime") are the Share Transfer Agents of the Company. The contact details of Link Intime are given below:

**Link Intime India Pvt. Ltd.**

C-13 Pannalal Silk Mills Compound,  
LBS Marg, Bhandup (West), Mumbai – 400078.  
Tel.: (022) 25946970  
Fax: (022) 25946969  
e-Mail: [piramal.irc@linkintime.co.in](mailto:piramal.irc@linkintime.co.in)

203, Davar House,  
197/199, D. N. Road,  
Mumbai - 400 001.

**i) Share Transfer System (in physical segment)**

To expedite the share transfer process in the physical segment, authority has been delegated to the Share Transfer Committee, which comprises:

Mr. Ajay G. Piramal	–	Chairman
Mr. Vijay Shah	–	Member

For administrative convenience and to facilitate speedy approvals, authority has also been delegated to the Share Transfer Agents and also to senior executives to approve share transfers upto specified limits. Share transfers / transmissions approved by the Committee and/or the authorised executives are placed at the Board Meeting from time to time.

In case of shares held in physical form, all transfers are completed within 12 days from the date of receipt of complete documents. As at 31st March 2011 there were no Equity Shares pending for transfer. Also, there were no demat requests pending as on 31st March, 2011.

## l) Distribution of Equity Shareholding as on March 31, 2011

Slab of Shareholdings	No. of Shareholders	%	No. of shares	%
1 to 100	45,931	85.34	842,268	1.05
101 to 200	3,228	6.00	493,907	0.61
201 to 500	2,587	4.81	862,183	1.07
501 to 1000	934	1.74	716,157	0.89
1001 to 5000	844	1.57	1,914,146	2.38
5001 to 10000	126	0.23	937,961	1.17
10001 to 20000	87	0.16	1,207,056	1.50
20001 to 30000	35	0.07	831,486	1.03
30001 to 40000	8	0.01	278,658	0.35
40001 to 50000	14	0.03	620,402	0.77
50001 to 100000	8	0.01	662,345	0.82
Above 100000	22	0.04	71,068,167	88.36
<b>Total</b>	<b>53,824</b>	<b>100.00</b>	<b>80,434,736</b>	<b>100.00</b>

## According to categories of Equity Shareholders as on March 31, 2011

Sr. No.	Category of Shareholder	Number of Shareholders	No. of shares	%
(A)	<b>Shareholding of Promoter and Promoter Group</b>	<b>16</b>	<b>58,462,835</b>	<b>72.68</b>
(B)	<b>Public shareholding</b>			
	<b>1. Institutions</b>			
	(a) Mutual Funds/ UTI	10	1,962,561	2.44
	(b) Financial Institutions / Banks	25	864	0.00
	(c) Insurance Companies	—	—	—
	(d) Foreign Institutional Investors	6	2,529,981	3.15
	<b>Sub-Total (B1)</b>	<b>41</b>	<b>4,493,406</b>	<b>5.59</b>
	<b>2. Non-institutions</b>			
	(a) Bodies Corporate	598	7,709,592	9.58
	(b) Individuals			
	(i) holding nominal share capital up to Rs 1 lakh	52,401	5,236,711	6.51
	(ii) holding nominal share capital in excess of Rs.1 lakh.	128	4,335,147	5.39
	(c) Other			
	1. Clearing Member	147	101,006	0.13
	2. Trust	2	11,232	0.01
	3. Non – Resident Indians – Repatriable	351	70,981	0.09
	4. Non – Resident Indians – Non-Repatriable	140	13,826	0.02
	<b>Sub-Total (B2)</b>	<b>53,767</b>	<b>17,478,495</b>	<b>21.73</b>
	<b>Total Public Shareholding (B1+B2)</b>	<b>53,808</b>	<b>21,971,901</b>	<b>27.32</b>
	<b>GRAND TOTAL</b>	<b>53,824</b>	<b>80,434,736</b>	<b>100.00</b>

## m) Dematerialisation of shares

As on 31st March 2011, 78,656,145 equity shares (97.79% of the total number of shares) are in dematerialised form as compared to 78,604,080 equity shares (97.72% of the total number of shares) as on 31st March 2010.

**n) Outstanding GDRs/ADRs/Warrants or any convertible instruments**

There are no outstanding convertible warrants/instruments.

**o) Plant Locations****India**

- ONGC Rd., Tarsadi Village, Kosamba, (R.S.), Dist. Surat, Pin 394120.
- Gajera Road, Uchhad Village, Jambusar, Dist. Bharuch, Pin 392150.

**Overseas**

- Piramal Glass Ceylon PLC, Poruwadanda, Wagawatte, Horana, Sri Lanka.
- Flat River Glass, 1000 Taylor Avenue, Park Hills, Missouri, MO 63601, USA.
- PGI Decora/Coated, 918E, Malaga Road, Williamstown, NJ 08094, USA.

**p) Investors Correspondence****Nehal C. Doshi**

Company Secretary

Piramal Glass Limited

Piramal Tower Annexe

Ganpatrao Kadam Marg

Lower Parel, Mumbai - 400 013. India

Tel : (91-22) 3046 7836 • Fax : (91-22) 2490 2363

Email: [complianceofficer.pgl@piramal.com](mailto:complianceofficer.pgl@piramal.com)

**Certification under Clause 49 (I) (D) of the Listing Agreement**

This is to confirm that all the Board Members and Senior Management personnel have affirmed compliance with the respective Codes of Conduct for Piramal Glass Limited for the financial year ended 31st March, 2011.

**Vijay Shah**  
Managing Director

Mumbai  
April 28, 2011

**Certificate on Corporate Governance**

To  
The Members of  
Piramal Glass Limited

We have examined the compliance of conditions of Corporate Governance by Piramal Glass Limited for the year ended 31st March, 2011 as stipulated in clause 49 of the Listing Agreement of the Stock Exchanges.

The compliance of conditions of Corporate Governance is the responsibility of the management. Our examination was limited to procedures and implementation adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the Financial Statement of the company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in clause 49 of the Listing Agreement.

We further state that such compliance is neither an assurance as to the future viability of the company nor the efficiency or effectiveness with which the Management has conducted the affairs of the company.

For **N. L. Bhatia & Associates**  
Practicing Company Secretaries

**N. L. Bhatia**  
Partner  
C.P. No. 422

Place : Mumbai  
Date : June 21, 2011

**NOTICE** is hereby given that the 13<sup>th</sup> Annual General Meeting of the Members of Piramal Glass Limited will be held on Friday, the 12<sup>th</sup> day of August, 2011 at 11.30 a.m. at **Walchand Hirachand Hall, Indian Merchants' Chamber Building, IMC Marg, Churchgate, Mumbai 400 020**, to transact the following business:

1. To receive, consider and adopt the audited Balance Sheet as at and the Profit and Loss Account for the financial year ended on, 31<sup>st</sup> March, 2011 and the Reports of the Directors and Auditors thereon.
2. To declare dividend.
3. To appoint a Director in place of Mr. Jiten Doshi, who retires by rotation and is eligible for re-appointment.
4. To appoint a Director in place of Mr. Dharendra Chadha, who retires by rotation and is eligible for re-appointment.
5. To appoint Auditors to hold office from the conclusion of this Meeting until the conclusion of the next Annual General Meeting and to fix their remuneration.

**NOTES:**

1. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND A PROXY NEED NOT BE A MEMBER.
2. The Register of Members and Share Transfer Books of the Company has been declared closed from **Wednesday, August 3, 2011 to Friday, August 12, 2011 (both days inclusive)**.
3. Dividend on equity shares when declared at the Meeting, will be paid within 5 days from the date of declaration of dividend.

**4. Directors**

Mr. Jiten Doshi and Mr. Dharendra Chadha are retiring by rotation at this Annual General Meeting and are eligible for re-appointment.

The information to be provided for these Directors under Clause 49 of the Listing Agreement is given in the Corporate Governance Section of this Annual Report. Mr. Jiten Doshi and Mr. Dharendra Chadha are not related to any director of the Company.

5. Facility of electronic credit of dividend directly to the respective bank accounts of our shareholders through National Electronic Clearing Service (NECS), is available. This facility is currently available all over India. The Mandate Form is separately enclosed in this Annual Report. This is in addition to the Bank Mandate Facility that already exists whereby bank account details are printed on the dividend warrants. Shareholders who would like to avail of the NECS Mandate Facility or the Bank Mandate Facility (if not done earlier) are requested to complete and submit the Mandate Form, so as to reach the Company's Share Transfer Agent latest by August 2, 2011. Kindly note that shareholders holding shares in dematerialised form would receive their dividend directly to the bank account nominated by them to their Depository Participant.
6. Those members who have so far not encashed their dividend warrants for the below mentioned financial years, may claim or approach the Company for the payment thereof as the same will be transferred to the Investor Education and Protection Fund of the Central Government, pursuant to section 205C of the Companies Act, 1956 on the respective dates mentioned below. Intimation in this regard is being sent to the concerned shareholders periodically. Kindly note that after such dates, the members will lose their right to claim such dividend.

<b>Financial Year ended</b>	<b>Due date for transfer</b>
31.03.2005	16.09.2012*
31.03.2006	08.10.2013*
31.03.2008	07.09.2015
31.03.2010	29.08.2017

\* This refers to the due date for transfer of dividend declared by erstwhile Kojam Fininvest Limited which was merged with the

## NOTICE

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Company.

7. Section 109A of the Companies Act, 1956 provides for **Nomination** by the shareholders of the Company in the prescribed Form No. 2B which is available on the website of the Company 'www.piramalglass.com'. Shareholders are requested to avail this facility.
8. Members are requested to note that in case of transfers, deletion of name of deceased shareholder, transmission and transposition of names in respect of shares held in physical form, submission of photocopy of PAN Card of the transferee(s), surviving holder(s), legal heir(s) and joint holder(s) respectively, along with necessary documents at the time of lodgment of request for these transactions, is now mandatory.
9. To support the "Green Initiative in Corporate Governance" taken by The Ministry of Corporate Affairs by allowing paperless compliances and stating that service of notices / documents including Annual Report can be effected by sending the same through electronic mode to the registered e-mail addresses of the shareholders, notices/documents including the Annual Report are now being sent by electronic mode to the shareholders whose e-mail address have been registered with the Company. Members who would like to receive such notices / documents in electronic mode in lieu of physical copy and who have not registered their e-mail addresses so far or who would like to update their e-mail addresses already registered, are requested to register/update their e-mail addresses:
  - a. In respect of electronic shareholding – through their respective Depository Participants;
  - b. In respect of physical shareholding – by sending a request to the Company's Share Transfer Agent, mentioning therein their folio number and e-mail address.

Registered Office:  
Piramal Tower,  
Ganpatrao Kadam Marg,  
Lower Parel, Mumbai 400 013.

By Order of the Board

**Nehal Doshi**  
Company Secretary

Dated : 21st June, 2011

## Directors' Report

### Dear Shareholders

We take pleasure in presenting the 13th Annual Report and the Audited Accounts of the Company for the year ended March 31, 2011.

### Financial Results

(₹ in Million)

	For the year ended 31.03.11	For the year ended 31.03.10	Growth %
Net Sales	7,428.96	6,521.68	13.91
Operating other Income	289.75	291.04	(0.44)
Total operating income	7,718.71	6,812.72	13.30
OPBIDTA	2,109.06	1,544.49	36.55
- Margin	27.32%	22.67%	
Less :			
Interest	448.29	610.26	(26.54)
Depreciation	740.07	723.79	2.25
Profit/ (Loss) Before Tax	920.70	210.44	337.51
Provisions for Taxation:			
Current Tax	205.43	31.38	
MAT Credit Entitlement	(205.43)	(31.38)	
Deferred Tax	234.80	52.72	
Fringe Benefit Tax	—	—	
Profit/(Loss) After Tax	685.90	157.72	334.91
- Margin	8.89%	2.31%	
Add: Profit brought forward from Previous Year	353.80	289.88	
Profit Available for Appropriation	1,039.70	447.60	
<b>Appropriation</b>			
Proposed dividend on equity shares	281.52	80.43	
Dividend tax thereon	45.67	13.36	
Transfer to General Reserve	68.59	—	
Balance retained in Profit & Loss Account	643.92	353.80	
Earning Per Share (Basic/Diluted) ₹	8.53	2.99	

### Equity Dividend

In view of the remarkable improvement in the Company's performance, the Board has recommended a dividend at ₹ 3.50 per equity share i.e. 35% (previous year ₹ 1/- per equity share i.e. 10%) per equity share on 8,04,34,736 equity shares of ₹ 10/- each for the financial year ended 31st March 2011. The dividend shall be paid after approval by the members at the forthcoming Annual General Meeting.

Total cash outflow on account of this dividend payment including dividend distribution tax thereon will be ₹ 327.19 Million. (Previous Year ₹ 93.79 million)

The Board recommends the above dividend for declaration by the members.

### Operations Review

As part of the long term strategy of the Company, we continue to focus on Cosmetics & Perfumery (C&P) segment. During the year, this segment grew by 25% from ₹ 4,820 Million to ₹ 6,026 Million. The growth is being driven by new customers, new products developed and sold globally.

In the Pharmaceutical segment, we maintained our leadership position in the domestic market. The quest for improving quality through business process improvement continues.

### Subsidiary Companies

Our Company has seven subsidiaries viz. Piramal Glass Ceylon PLC, Piramal Glass International, Inc., USA, Piramal Glass (UK) Limited, Piramal Glass Europe SARL, Piramal Glass - USA, Inc., and its two subsidiaries, Piramal Glass Flat River LLC and Piramal Glass Williamstown LLC, which are also consequently the subsidiaries of the Company.

Operations of these companies are discussed below.

#### Piramal Glass Ceylon PLC

During the year, Piramal Glass Ceylon stabilized its manufacturing operations and also increased its productivity apart from developing the export market for the niche Specialty Food & Beverage (SF&B) segment.

The turnover of Piramal Glass Ceylon has grown by 18.3% from SLR 3,519 Million To SLR 4,163 Million

#### Piramal Glass International, Inc. (USA)

This is a wholly owned subsidiary of the Company. The turnover of this subsidiary was USD 5.77 Million (previous year USD 3.80 Million) and has enabled the Company to maintain and improve its market share in Premium segment in USA due to a focused approach.

#### Piramal Glass - USA, Inc.

Piramal Glass - USA Inc. the Company's wholly owned subsidiary, has reported a net profit of USD 2.60 Million as compared to a net loss of USD 0.75 Million in the previous year. This was enabled through improvement in sales, stringent cost cutting measures and by replacing high cost loans with low cost loans.

The sales of the Company grew from USD 73.87 Million in the previous year to USD 81.17 Million in FY2011, depicting a growth of 9.88%.

#### Piramal Glass Flat River, LLC

Piramal Glass Flat River, LLC, is a wholly owned subsidiary of Piramal Glass - USA, Inc. This Company earns its income by leasing its property to Piramal Glass – USA, Inc. It has reported an income of USD 0.26 Million in the year under review, which is the same as the previous year.

#### Piramal Glass Williamstown, LLC

Piramal Glass Williamstown, LLC, is also a wholly owned subsidiary of Piramal Glass - USA, Inc. This Company earns its income by leasing its property to Piramal Glass – USA, Inc. It has reported an income of USD 0.18 Million in the year under review, which is the same as the previous year.

#### Piramal Glass (UK) Limited

Piramal Glass (UK) Limited, is a wholly owned subsidiary of the Company. Its turnover during the year was GBP 0.66 Million as compared to GBP 0.35 million in the previous year, reflecting a growth of 90.03%.

#### Piramal Glass Europe SARL

Piramal Glass Europe SARL, a wholly owned subsidiary of the company, situated in France, commenced its business operations in April 2010. The company was formed with a view to provide better services to the customers in the European region and to expand the footprint of the company in the European market.

The turnover of this subsidiary was Euro 2.48 Million.

#### Exemption from publishing Subsidiary Accounts:

The Ministry of Corporate Affairs has vide its circular dated 8th February, 2011 issued directions under section 212(8) of the Companies

Act, 1956, granting general exemption to companies from attaching to their Balance Sheets, the Accounts and other documents of their subsidiaries, subject to fulfillment of specified conditions. In view of this general exemption and being in compliance with the conditions thereof, the Accounts and other documents of the Company's subsidiaries are not attached to the Balance Sheet of the Company. The Consolidated Financial Statements of the Company, which include the results of its subsidiaries, are included in this Annual Report. Further, a statement containing the relevant particulars prescribed under the terms of the general exemption for each of the Company's subsidiaries is enclosed in this Annual Report. The Annual Accounts of the Company's subsidiaries and the related detailed information can also be sought by any shareholder of the Company or its subsidiaries by making a written request to the Company Secretary. The Annual Accounts of the Company's subsidiaries are also available for inspection for any shareholder at the Company's and/or the concerned subsidiaries' Registered Office. These documents are also available on the Company's website i.e. [www.piramalglass.com](http://www.piramalglass.com).

#### **Delisting of Equity Shares from the Ahmedabad Stock Exchange Limited**

The equity shares of the Company have been delisted from the Ahmedabad Stock Exchange Limited with effect from 30th November, 2010. This was in accordance with and pursuant to the approval of Board of Directors of the Company.

The Company's shares continue to be listed on the Bombay Stock Exchange Limited and the National Stock Exchange of India Limited.

#### **Corporate Governance**

Our Company has complied with the applicable provisions of Corporate Governance under clause 49 of the Listing Agreement with the Stock Exchanges. A separate report on Corporate Governance compliance is included as a part of the Annual Report alongwith the Certificate from Mr. N.L. Bhatia, Practicing Company Secretary.

#### **Internal Control System**

Our Company has a sound internal control system, which ensures that all assets are protected against loss from unauthorized use and all transactions are recorded and reported correctly. The internal control systems are further supplemented by internal audit carried out by an independent firm of Chartered Accountants and periodical review by management. The Audit Committee of the Board addresses issues raised by both, the Internal Auditors and Statutory Auditors.

#### **Conservation of Energy, Technology Absorption, Foreign Exchange Earnings and Outgo**

Our Company has directed its efforts to reduce energy costs by focusing on energy savings through the best optimization of operations on a day-to-day basis. The Company has used fuels in appropriate mix to attain maximum savings.

As required by the Companies (Disclosure of Particulars in the Report of the Board of Directors) Rules 1988, the relevant data pertaining to conservation of energy, technology absorption and foreign exchange earnings and outgo is given in the prescribed format in the Annexure to this Report.

#### **Environment and Safety**

Our Company's commitment to environmental protection and safety is based on the continued ongoing processes implemented at its manufacturing facilities. The Company's plants at Kosamba and Jambusar are certified by BVQI for its Occupational Health Safety and Environment Management System, in conformity with the international standards under the Integrated Management System.

#### **Personnel**

Our Company had staff strength of 3,257 employees as at 31st March, 2011 (Previous Year 3,241 employees).

Any shareholder interested in obtaining a copy of the statement of particulars of employees referred to in section 217(2A) of the Companies Act 1956, may write to the Company Secretary at the registered office of the Company. The statement is also available for inspection by the members on any working day (except Saturday) upto one day prior to the date of the meeting at the registered office of the Company between 10.00 a.m. to 5.00 p.m.

Stock Options disclosures pursuant to the applicable requirements of the Securities and Exchange Board of India (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999 are given in the Annexure to this Report.

#### **Directors**

Mr. Dharendra Chadha and Mr. Jiten Doshi retire by rotation at the ensuing Annual General Meeting and are eligible for re-appointment, which the Board recommends.

Mr. Vimal Bhandari has been appointed as a Director on the Board of the Company w.e.f. March 9, 2011 in the casual vacancy caused by the resignation of Mr. Shitin Desai.

Mr. Shitin Desai and Mr. Murari Rajan have ceased to be Directors of the Company w.e.f. January 20, 2011 and March 31, 2011 respectively. Your Directors place on record their appreciation for the services rendered by them during their tenure on the Board of the Company.

### **Directors Responsibility Statement**

As required under section 217 (2AA) of the Companies Act 1956, ("the Act") we hereby state:

1. that in the preparation of annual accounts, the applicable accounting standards have been followed. There are no material departures from these applicable accounting standards.
2. that the Directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as at 31st March, 2011 and its profit for the year ended on that date;
3. that the Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
4. that the Directors have prepared the annual accounts on a going concern basis.

### **Group**

As per the intimations from the Promoters, the names of the Promoters and the entities comprising 'group' as defined in the Monopolies and Restrictive Trade Practices Act, 1969 (MRTP) are given for the purpose of SEBI (Substantial Acquisitions of Shares and Takeovers) Regulations, 1997 in the Annexure to this Report.

### **Auditors**

M/s. Haribhakti & Co., Chartered Accountants, Vadodara retire as Auditors of the Company at the ensuing AGM and are eligible for re-appointment.

### **Acknowledgements**

We take this opportunity to thank the employees for their dedicated service and co-operation in the functioning of the Company.

We also thank the Shareholders and Company's Bankers for their continued support to the Company.

By Order of the Board

**Ajay G. Piramal**  
Chairman

Mumbai

Dated : June 21, 2011

## Annexure to Directors' Report

### I. Particulars under Companies (Disclosures of Particulars in the Report of Board of Directors) Rules, 1988 for the year ended 31st March 2011

#### Conservation of Energy

During the year, the Company introduced the following measures to conserve energy:

- Installation of VFD mechanism in furnace area and flow of current controlled through pressure transmitters for energy conservation.
- Modification in furnace boosters to reduce boosting energy to maintain the Furnace bottom temperature.
- In Mould Manufacturing by replacing Screw Compressor of high capacity with two low Capacity reciprocating Compressors.

### Form - A

#### Form of disclosure of particulars with respect to Conservation Energy.

A	POWER & FUEL CONSUMPTION	2010-2011	2009-2010
1	Gas / Electricity		
a)	(I) Gas		
	Unit ('000 M3)	65576.63	73468.78
	Total Amount (Rs. In Mio)	803.66	686.95
	Rate / Unit (M3)	12.26	9.35
	(II) Electricity		
	Unit (in '000)	35927.32	23967.52
	Total Amount (Rs. In Mio)	238.91	173.39
	Rate / Unit (KWH)	6.65	7.23
b)	Own Generation		
	(I) Through Diesel Generator		
	Unit	—	—
	Total Amount (Rs. In Mio)	—	—
	Rate / Unit	—	—
	(II) Through Steam Turbine Generator		
	Unit	—	—
	Total Amount (Rs. In Mio)	—	—
	Rate / Unit	—	—

	2010-2011	2009-2010
<b>2 Coal</b>		
Quantity (Tonnages)	—	—
Total Amount (Rs. In Mio)	—	—
Average Rate	—	—
<b>3 Furnace Oil</b>		
Quantity (K Ltrs.)	6370.68	10225.09
Total Amount (Rs. In Mio)	153.43	216.20
Average Rate / K. Ltrs	24.08	21.14
<b>4 LPG/ Propane</b>		
Quantity (Tons.)	—	—
Total Amount (Rs. In Mio)	—	—
Average Rate / Ton	—	—
<b>5 Other/ Internal Generaton</b>		
<b>(I) CPP plant</b>		
Unit (in '000)	77506.02	85617.08
Total Amount (Rs. In Mio)	284.30	298.51
Average Rate	3.67	3.49
<b>(II) Wind Mill Generation</b>		
Unit (in '000)	1133.79	1918.64
Total Amount (Rs. In Mio)	7.35	11.91
Average Rate	6.48	6.21

**B. Consumption per unit of Production**

Since the operation of the Company involves multiple products of different sizes and volumes, disclosure of consumption figure per unit of production is not meaningful.

**FORM - B**

Form for the disclosure of particulars with respect to Technology Absorption

- Research & Development** : The Company does not have a Research & Development set up and therefore there is no expenditure under this head.
- Technology Absorption, Adaption & Innovation** : Continuous efforts are being made to reduce costs and improve product qualities.
- Foreign Exchange Earning and Outgo** : During the year Foreign Exchange Earning was ₹ 4,185.90 Mio as against Outgo of ₹ 143.00 Mio

## II. Group coming within the definition of 'group' as defined in Monopolies and Restrictive Trade Practices Act, 1969 (MRTP)

The persons and entities which constitute the Group coming within the definition of 'group' as defined in MRTP which exercises, or is established to be in a position to exercise, control, directly or indirectly, over the Company, include the following:

Mr. Ajay G. Piramal	PHL Fininvest Private Ltd.
Dr. (Mrs.) Swati A. Piramal	Piramal Architects & Engineers Pvt. Ltd.
Mr. Anand Piramal	Piramal Commercial Estates LLP
Mrs. Lalita G. Piramal	Piramal Developers Pvt. Ltd.
Ms. Nandini Piramal	Piramal Enterprises Ltd.
Ajay G. Piramal (HUF)	Piramal Healthcare Ltd.
Gopikisan Piramal (HUF)	Piramal International Pvt. Ltd.
Adelwise Investments Pvt. Ltd.	Piramal Life Sciences Ltd.
Akshar Fincom Pvt. Ltd.	Piramal Management Services Pvt. Ltd.
Alpex Holdings Pvt. Ltd.	Piramal Pharmaceutical Development Services Pvt. Ltd.
Alpex Power Pvt. Ltd.	Piramal Projects and Constructions Pvt. Ltd.
Assable Buildcon LLP	Piramal Realty Pvt. Ltd. (formerly known as Alpex International Ltd.)
BMK Laboratories Pvt. Ltd.	Piramal Residences Pvt. Ltd.
Cavaal Fininvest Pvt. Ltd.	Piramal Systems & Technologies Pvt. Ltd.
Glass Engineers Pvt. Ltd.	Piramal Texturising Pvt. Ltd.
Gliders Buildcon LLP	Piramal Water Pvt. Ltd.
Gopikishan Piramal Pvt. Ltd.	PRL Developers Pvt. Ltd.
INDIAREIT Fund Advisors Pvt. Ltd.	Propiedades Realities Pvt. Ltd.
IndiaVenture Advisors Pvt. Ltd.	The Ajay G. Piramal Foundation
Nicholas Piramal Pharma Pvt. Ltd.	The Sri Gopikrishna Trust
Oxygen Bio Research Pvt. Ltd.	The Sri Govinda Trust
Paramount Pharma Pvt. Ltd.	The Sri Hari Trust
PDL Realty Pvt. Ltd.	The Sri Krishna Trust
PEL Fininvest Pvt. Ltd.	The Swastik Safe Deposit & Investments Ltd.
PEL Management Services Pvt. Ltd.	Topzone Mercantile LLP
PEL InfraConstructions & Developers Pvt. Ltd.	Vulcan Investments Pvt. Ltd.
PHL Capital Pvt. Ltd.	

The above disclosure has been made, inter-alia, for the purpose of Regulation 3(1)(e) of SEBI (Substantial Acquisitions of Shares and Takeovers) Regulations, 1997.

**III. DISCLOSURES REGARDING STOCK OPTIONS**

Pursuant to the applicable requirements, if any, of the Securities and Exchange Board of India (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999 ("the SEBI Guidelines"), following disclosures are made in connection with the ESOP Scheme of the Company, for Options granted to the Company's Employees for the financial year ended March 31, 2011.

Sr. No.	Details	Disclosures
(i)	Options Granted during FY2011	5,01,914 Options
(ii)	Pricing Formula	The Option price is determined by the Trustees of the respective Trusts on the basis of the price not being higher than the higher of: (a) market price on the date of grant; or (b) average of the price prevailing for the share during the 3 (three) months immediately preceding the date on which the Option is offered to the Employee; or (c) The Company has not issued shares within three months prior to the option  Options granted during the financial year ended 31 <sup>st</sup> March, 2011, were at an exercise price of Rs. 23.35 per option which was approved by the Trustees of the ESOP Trust, taking into consideration several factors.
(iii)	Options Vested during FY2011	5,18,350 Relating to options granted for FY10
(iv)	Options Exercised during FY2011	2,75,717 Relating to options granted for FY10
(v)	Total number of shares arising as a result of exercise of options	Same as Options exercised, as each Option entitles the holder thereof to 1 equity share.
(vi)	Options Lapsed	None
(vii)	Variation of terms of Options	None
(viii)	Total number of Options in force	2,42,633 Relating to options granted for FY10
(ix)	Employee-wise details of options granted	
	– senior managerial personnel	All Stock Options that have been granted by the Company as aforesaid have been granted to senior managerial personnel.
	– employees who receive a grant in any one year of option amounting to 5% or more of options granted during that year	The following employees have received a grant amounting to 5% or more of Options granted during FY11 a) Mr. Vijay Shah - Managing Director b) Mr. Sanjay Tiwari – CEO and Executive Director of Piramal Glass Ceylon PLC c) Mr. Niraj Tipre - CEO of Piramal Glass – USA Inc.
	– identified employees who were granted options during any one year equal to or exceeding 1% of the issued capital (excluding outstanding warrants and conversions) of the Company at the time of grant.	None

Since the PGL ESOP Scheme is implemented by the ESOP Trust and the shares issued by the ESOP Trust against exercise of stock options are those that have been acquired by the ESOP Trust from existing shareholders and no new shares have been issued by the Company, there will not be any increase in the share capital of the Company, nor will there be any impact on the Earnings Per Share or other ratios relating to share capital as a result of such exercise of Stock Options.

## AUDITORS' REPORT TO THE MEMBERS OF PIRAMAL GLASS LIMITED

1. We have audited the attached Balance Sheet of PIRAMAL GLASS LIMITED, (Formerly known as Gujarat Glass Limited.) (hereinafter referred to as the 'Company') as at 31st March, 2011, the Profit and Loss Account and also the Cash Flow Statement for the year ended on that date annexed thereto which we have signed under reference to this report. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
2. We conducted our audit in accordance with auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statements presentation. We believe that our audit provides reasonable basis for our opinion.
3. As required by the Companies (Auditors Report) Order, 2003 as amended by the companies (Auditor's Report) (amendment) Order 2004, (together the, "Order") issued by the Central Government of India in terms of sub section (4A) of section 227 of the Companies Act, 1956 of India (the Act) and on the basis of such checks of the books and records of the Company as we considered appropriate and according to the information and explanations given to us we enclose in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said Order.
4. Further to our comments in the Annexure referred to in para 3 above, we report that:
  - a) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit;
  - b) In our opinion, proper books of accounts as required by law have been kept by the Company, so far as appears from our examination of those books;
  - c) The Balance Sheet and Profit and Loss Account and the Cash Flow Statement dealt with by this report are in agreement with the books of account;
  - d) In our opinion, the Balance Sheet and the Profit and Loss Account and the Cash Flow Statement, dealt with by this report comply with the Accounting Standards referred to in sub-section (3C) of Section 211 of the Companies, Act, 1956.
  - e) On the basis of the written representations received from the Directors of the Company as on 31st March, 2011, and taken on record by the Board of Directors of the Company, we report that none of the Directors is disqualified as on 31st March, 2011 from being appointed as a director in terms of clause (g) of sub section (1) of section 274 of the Companies Act, 1956.
  - f) In our opinion, and to the best of our information and according to explanations given to us, the said accounts read together with the Significant Accounting Policies and Notes forming part thereof, give the information required by the Companies Act, 1956 in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
    - i) in the case of the Balance Sheet, of the state of affairs of the Company as at 31st March, 2011.
    - ii) in the case of Profit and Loss Account, of the profit of the Company for the year ended on that date and
    - iii) in the case of Cash Flow statement, of the cash flows of the Company for the year ended on that date.

**HITESH J. DESAI**

Partner

M. No. 37569

For **HARIBHAKTI & CO.,**

Chartered Accountants

Firm Reg. No. 118013W

Mumbai, 28th April, 2011

**ANNEXURE REFERRED TO IN PARAGRAPH (3) OF AUDITORS' REPORT OF EVEN DATE TO THE MEMBERS OF PIRAMAL GLASS LIMITED (Formerly known as Gujarat Glass Limited) ON THE FINANCIAL STATEMENT FOR THE YEAR ENDED 31ST MARCH 2011.**

- i. (a) The Company is maintaining proper records showing full particulars including quantitative details and situation of its fixed assets.
- (b) The fixed assets of the Company in its possession, are physically verified by the management according to a phased programme designed to cover all the items over a period of three years, which in our opinion is reasonable having regard to the size of the Company and the nature of its assets. Pursuant to the programme a portion of the fixed assets have been verified by the management during the year and no material discrepancies between the book records and the physical inventory has been noticed. Confirmations have been received in respect of fixed assets lying with third parties.
- (c) In our opinion and according to the information and explanations, the fixed assets disposed off during the year were not substantial and therefore do not affect the going concern assumption.
- ii. (a) The inventory (excluding stocks with third parties and materials in transit) has been physically verified by the management during the year. In respect of stocks lying with third parties, these have been substantially confirmed by them. In our opinion the frequency of verification is reasonable.
- (b) In our opinion, and according to the information and explanations given to us, the procedures of physical verification of inventories followed by the management are reasonable and adequate in relation to the size of the Company and nature of its business.
- (c) On the basis of our examination of the inventory records, in our opinion and according to the information and explanations given to us, the Company is maintaining proper records of its inventories. The discrepancies noticed on physical verification of inventory as compared to the book records were not material and the same have been properly dealt with in the books of account.
- iii. (a) In our opinion and according to the information and explanations given to us, the Company has not granted any loans secured or unsecured to companies, firms or other parties covered in the register maintained under section 301 of the Companies Act, 1956. Accordingly sub-clauses (b), (c) and (d) of clause 4 (iii) of the Order are not applicable to the Company.
- (b) In our opinion and according to the information and explanations given to us, the Company has not taken any loans secured or unsecured from companies, firms or other parties covered in the register maintained under section 301 of the Companies Act, 1956. Accordingly sub-clause (f) and (g) of clause 4 (iii) of the Order are not applicable to the Company.
- iv. In our opinion and according to the information and explanations given to us, having regard to the explanation that certain items purchased/sold are of special nature for which suitable alternative sources do not exist for obtaining comparative quotation, there are adequate internal control system commensurate with the size of the Company and nature of its business with regard to purchase of inventory and fixed assets and for the sale of goods and services. Further, on the basis of our examination of the books and records of the Company, and according to the information and explanations given to us, we have neither come across nor have been informed of any continuing failure to correct major weaknesses in the aforesaid internal control system.
- v. In respect of transactions entered in the register maintained in pursuance of section 301 of the Act:
  - (a) To the best of our knowledge and belief and according to the information and explanations given to us, particulars of contracts or arrangements referred to in section 301 of the Act have been entered in the register required to be maintained under that section.
  - (b) In our opinion and according to the information and explanations given to us, having regard to the fact that certain items purchased / sold and service rendered / received are of special nature and suitable alternative, sources do not exist for obtaining comparative quotations, the transactions made in pursuance of such contracts or arrangements and exceeding the value of Rs. 5 Lacs in respect of any party, during the year, have been made at price which are reasonable having regard to the prevailing market prices at relevant time or the prices at which the transactions for similar goods have been made with other parties.
- vi. In our opinion and according to the information and explanations given to us, the Company has not accepted any deposits within the meaning of Section 58A, 58AA or any other relevant provisions the Companies Act, 1956 and the rules framed there under.
- vii. In our opinion, the Company has an internal audit system commensurate with the size and nature of its business.
- viii. According to the information and explanations given to us, the Central Government has not prescribed the maintenance of cost records by the Company under clause (d) of Sub section (I) of Section 209 of the Act, for the products of the Company.

- ix. According to the information and explanations given to us and the records of the Company examined by us in respect of statutory and other dues:
- (a) The Company is generally regular in depositing undisputed statutory dues, including Provident Fund, Investor Education and Protection Fund, Employees State Insurance, Income Tax, Sales Tax, Wealth Tax, Service Tax, Custom Duty, Excise Duty, Cess and other statutory dues with the appropriate authorities in India. According to the information and explanations given to us, there are no undisputed amount payable in respect of such statutory dues which have remained outstanding as at 31st March 2011 for a period more than six months from the date they became payable.
  - (b) Disputed Income Tax Liability of Rs.38.00 million, Sales Tax Liability of Rs.0.43 million and Excise duty of Rs 4.91 million has not been deposited since the matters are pending with the relevant Appellate Authorities.
- x. The Company does not have any accumulated losses as at the end of the financial year. The Company has not incurred cash losses during the current financial year and in the immediately preceding financial year.
- xi. According to the records of the Company examined by us and the information and explanations given by the management, we are of the opinion that, the Company has not defaulted in repayment of dues to financial institutions or banks as at the balance sheet date.
- xii. Based on our examination of documents and records and according to the information and explanations given to us, we are of the opinion that the Company has not granted any loans and/or advances on the basis of security by way of pledge of shares, debentures and other securities.
- xiii. In our opinion, the Company is not a chit fund or a nidhi/mutual benefit fund/society. Therefore, the provisions of clause 4(xiii) of the Order are not applicable to the Company.
- xiv. In our opinion, the Company is not dealing in or trading in shares, securities, debentures and other investments. Accordingly, the provisions of clause 4(xiv) of the order are not applicable to the Company.
- xv. The Company has given guarantees, for term loan and working capital facilities availed by its Subsidiary Company viz. Piramal Glass USA Inc. According to the information and explanation given to us we are of the opinion that the terms and conditions thereof are not prima facie prejudicial to the interest of the Company.
- xvi. According to the information and explanations given to us and to the best of our knowledge and belief, term loans availed by the Company were, prima facie, applied by the Company during the year for the purpose for which the loans were obtained, other than temporary deployment pending applications.
- xvii. According to the information and explanations given to us and on the overall examination of the Balance Sheet of the Company and Cash Flow Statement we report that no funds raised on short term basis have been used for long term investment of the Company.
- xviii. The Company has not made during the year any preferential allotment of shares to the parties and companies covered in the register maintained under section 301 of Companies Act, 1956.
- xix. The Company has not issued any debentures during the year and hence the clause relating to the creation of security or charge for debentures is not applicable to the Company.
- xx. The Company has not raised any money by public issue during the year.
- xxi. During the course of our examination of books of account and records of the Company, carried out in accordance with the generally accepted auditing practices in India and according to information and explanation given to us, we have neither come across any instance of material fraud on or by the Company, noticed or reported during the year, nor have been informed of such cases by the management.

**HITESH J. DESAI**

Partner

M. No. 37569

For **HARIBHAKTI & CO.,**  
Chartered Accountants

Firm Reg. No. 118013W

Mumbai, 28th April, 2011

## Balance Sheet as at March 31, 2011

	Schedule No.	As at March 31, 2011 ₹ in Millions		As at March 31, 2010 ₹ in Millions	
<b>I. SOURCES OF FUNDS</b>					
<b>1. Shareholders' Funds</b>					
a. Share Capital					
Equity Share Capital	1	804.35		804.35	
b. Reserves and Surplus	2	3,568.13	<b>4,372.48</b>	3,209.47	<b>4,013.82</b>
<b>2. Loan Funds</b>					
a. Secured Loans	3	3,730.87		4,461.41	
b. Unsecured Loans	4	2,042.52	<b>5,773.39</b>	1,244.20	<b>5,705.61</b>
<b>3. Deferred Tax Liability (Net)</b>					
Deferred Tax Liability		526.85		567.70	
Less : Deferred Tax Assets		(391.69)	<b>135.16</b>	(461.91)	<b>105.79</b>
(Refer note no 13 of part-B, of schedule 19)					
<b>TOTAL</b>			<b>10,281.03</b>		<b>9,825.22</b>
<b>II. APPLICATION OF FUNDS</b>					
<b>1. Fixed Assets</b>					
a. Gross Block	5	11,294.91		10,645.42	
b. Less: Depreciation		(5,162.95)		(4,426.54)	
c. Net Block		6,131.96		6,218.88	
d. Capital Work in Progress		394.50	<b>6,526.46</b>	140.18	<b>6,359.06</b>
<b>2. Investments</b>					
	6		<b>592.63</b>		<b>589.50</b>
<b>3. Current Assets, Loans and Advances</b>					
a. Inventories	7	1,168.48		1,035.69	
b. Sundry Debtors	8	2,581.43		2,323.38	
c. Cash and Bank Balances	9	14.07		17.18	
d. Loans and Advances	10	1,299.90		728.25	
			<b>5,063.88</b>		<b>4,104.50</b>
<b>Less: Current Liabilities and Provisions</b>					
a. Current Liabilities	11	1,017.99		845.84	
b. Provisions	12	883.95		382.00	
			<b>1,901.94</b>		<b>1,227.84</b>
<b>Net Current Assets</b>			<b>3,161.94</b>		<b>2,876.66</b>
<b>TOTAL</b>			<b>10,281.03</b>		<b>9,825.22</b>
<b>NOTES TO ACCOUNTS</b>		19			

Schedules referred to above and notes attached thereto form an integral part of Balance Sheet

This is the Balance sheet referred to in our report of even date.

**Hitesh J. Desai**  
Partner  
M. No. 37569

**Ajay G. Piramal**

Chairman

**Vijay Shah**

Managing Director

**For Haribhakti & Co.,**  
Chartered Accountants  
Firm Reg. No. 118013W  
Mumbai, April 28, 2011

**Sandeep Arora**

Chief Financial Officer

**Nehal Doshi**

Company Secretary

## Profit & Loss Account for the Year Ended March 31, 2011

	Schedule No.	Year ended March 31, 2011 ₹ in Millions	Year ended March 31, 2010 ₹ in Millions
<b>INCOME</b>			
Turnover (Gross)		7,770.26	6,805.53
Excise Duty		265.27	214.05
Sales Tax		76.03	69.80
Turnover (Net)		7,428.96	6,521.68
Other Income	13	289.75	291.04
		<b>7,718.71</b>	<b>6,812.72</b>
<b>EXPENDITURE</b>			
Materials	14	1,814.22	1,603.65
Staff Cost	15	808.24	681.20
Other Expenses	16	3,016.57	2,950.94
(Increase)/Decrease in WIP/Finished Goods	17	(29.33)	32.42
		<b>5,609.70</b>	<b>5,268.21</b>
<b>PROFIT BEFORE INTEREST, DEPRECIATION AND TAX</b>		<b>2,109.01</b>	<b>1,544.51</b>
Interest	18	448.29	610.26
Depreciation		740.07	723.79
<b>PROFIT BEFORE TAX</b>		<b>920.65</b>	<b>210.46</b>
Provision for Taxation – Current		205.43	31.38
– Mat Credit Entitlement		(205.43)	(31.38)
– Deferred		234.80	52.72
<b>PROFIT/(LOSS) FOR THE YEAR</b>		<b>685.85</b>	<b>157.74</b>
Balance brought forward from earlier year		353.83	289.88
<b>NET PROFIT AVAILABLE FOR APPROPRIATION</b>		<b>1,039.68</b>	<b>447.62</b>
Proposed Dividend		281.52	80.43
Corporate Dividend Tax		45.66	13.36
Transfer to General Reserve		68.59	—
Balance carried to Balance Sheet		643.91	353.83
		<b>1,039.68</b>	<b>447.62</b>
<b>Earning Per Share (Basic / Diluted) ₹</b>		<b>8.53</b>	<b>2.99</b>
<b>Earning Per Share Before Extraordinary Items (Net of Taxes) ₹</b>		<b>8.53</b>	<b>2.99</b>
<b>NOTES TO ACCOUNTS</b>		<b>19</b>	

Schedules referred to above and notes attached thereto form an integral part of Profit & Loss Account. This is the Profit & Loss Account referred to in our report of even date.

**Hitesh J. Desai**  
Partner  
M. No. 37569

**Ajay G. Piramal**  
**Vijay Shah**

Chairman  
Managing Director

**For Haribhakti & Co.,**  
Chartered Accountants  
Firm Reg. No. 118013W  
Mumbai, April 28, 2011

**Sandeep Arora**  
**Nehal Doshi**

Chief Financial Officer  
Company Secretary

## Cash Flow Statement for the Year Ended March 31, 2011

	Year ended March 31, 2011 ₹ in Millions	Year ended March 31, 2010 ₹ in Millions
<b>A. CASH FLOW FROM OPERATING ACTIVITIES</b>		
Net Profit Before Tax	920.65	210.46
Adjustments for :		
Add/ (Less) :		
(Profit)/ Loss on Sale of Fixed Assets	1.75	6.27
Depreciation	740.07	639.38
Interest Paid	448.29	610.26
Dividend Income	—	(0.10)
Technical Fees	(83.86)	(71.81)
<b>Operating Profit Before Working Capital Changes</b>	<b>2,026.90</b>	<b>1,394.46</b>
<b>Adjustments for Changes in Working Capital :</b>		
(Increase)/ Decrease in Inventories	(132.78)	(39.25)
(Increase)/ Decrease in Sundry Debtors	(258.04)	52.03
(Increase)/ Decrease in Loans & Advances	(643.83)	751.62
Increase/ (Decrease) in Trade Payables & Other Liabilities	170.70	75.36
Increase/ (Decrease) in Other Provisions	268.55	12.31
<b>Cash Generated From Operations</b>	<b>1,431.50</b>	<b>2,246.53</b>
Direct Tax Paid Less refund received	(133.24)	11.33
<b>Net Cash from Operating Activities – A</b>	<b>1,298.26</b>	<b>2,257.86</b>
<b>B. CASH FLOW FROM INVESTING ACTIVITIES</b>		
Purchase of Fixed Assets/ WIP	(910.86)	(161.52)
Sale of Fixed Assets	1.65	35.54
Dividend Received	0.00	0.10
Investment in shares in Subsidiary Company	(3.13)	—
Technical fees received	83.86	18.70
<b>Net Cash from Investing Activities – B</b>	<b>(828.48)</b>	<b>(107.18)</b>

	Year ended March 31, 2011 ₹ in Millions	Year ended March 31, 2010 ₹ in Millions
<b>C. CASH FLOW FROM FINANCING ACTIVITIES</b>		
Increase/(Decrease) in Share Capital	—	624.52
Increase/(Decrease) in Share Premium	—	1,231.75
(Repayment)/ Proceeds From Borrowings	67.76	(3,409.33)
Dividend & tax thereon	(92.36)	—
Interest Paid	(448.29)	(601.70)
<b>Net cash from Financing Activities – C</b>	<b>(472.89)</b>	<b>(2,154.76)</b>
<b>Net Increase in Cash &amp; Cash Equivalents (A+B+C)</b>	<b>(3.11)</b>	<b>(4.08)</b>
<b>Cash &amp; Cash Equivalents as at 01-04-2010 (Opening Balance)</b>	<b>17.18</b>	<b>21.26</b>
<b>Cash &amp; Cash Equivalents as at 31-03-2011 (Closing Balance)</b>	<b>14.07</b>	<b>17.18</b>

**Notes :**

1. The above cash flow has been prepared under the Indirect Method as set out in the Accounting Standard - 3 on Cash Flow Statements issued by the Institute of Chartered Accountants of India.
2. The previous year figures have been regrouped wherever necessary in order to confirm to this years presentation.
3. Figures in brackets reflect cash outflows.

This is the Cash Flow statement referred to in our report of even date.

**Hitesh J. Desai**  
Partner  
M. No. 37569

**For Haribhakti & Co.,**  
Chartered Accountants  
Firm Reg. No. 118013W  
Mumbai, April 28, 2011

**Ajay G. Piramal**  
**Vijay Shah**

**Sandeep Arora**  
**Nehal Doshi**

Chairman  
Managing Director  
Chief Financial Officer  
Company Secretary

## Schedules forming part of the Balance Sheet as at March 31, 2011

	As at March 31, 2011 ₹ in Millions	As at March 31, 2010 ₹ in Millions
<b>1. SHARE CAPITAL</b>		
<b>AUTHORISED</b>		
82000000 Equity Shares of ₹ 10/- each	820.00	820.00
(Previous year 82000000 Equity Shares of ₹ 10/- each)		
	<b>820.00</b>	<b>820.00</b>
<b>ISSUED</b>		
80923500 Equity Shares of ₹ 10/- each	809.24	809.24
(Previous year 80923500 Equity Shares of ₹ 10/- each)		
	<b>809.24</b>	<b>809.24</b>
<b>SUBSCRIBED AND PAID UP</b>		
80434736 Equity Shares of ₹ 10/- each Of the total paid up capital 62451736 Equity shares of face value of ₹ 10 each were allotted on 19th September 2009 as fully paid equity shares, pursuant to the Rights Issue of Equity Shares by the company.	804.35	804.35
	<b>804.35</b>	<b>804.35</b>
<b>2. RESERVES AND SURPLUS</b>		
<b>Share Premium Account</b>		
As per last Balance Sheet	2,307.01	1,075.26
Add : Amount received on rights issue	—	1,249.03
Less : Right Issue Expenses	—	17.28
	<b>2,307.01</b>	<b>2,307.01</b>
<b>Capital Redemption Reserve</b>		
As per last Balance Sheet	490.00	490.00
<b>General Reserve</b>		
As per last Balance Sheet	58.63	58.63
Transfer from P&L appropriation	68.59	—
	<b>127.21</b>	<b>58.63</b>
<b>Profit and Loss Account</b>		
As per annexed Profit and Loss Account	643.91	353.83
	<b>3,568.13</b>	<b>3,209.47</b>

	As at March 31, 2011 ₹ in Millions	As at March 31, 2010 ₹ in Millions
<b>3. SECURED LOANS *</b>		
<b>Cash Credit from Banks</b> (Refer Note 1)	334.82	249.05
<b>Term Loan</b>		
Rupee Term loan from Banks (Refer Note 2)	780.00	1,880.00
Foreign Currency Term Loan (Refer Note 2)	—	224.50
Buyers Credit (Refer Note 3)	116.05	107.86
Rupee Short Term loan from Banks (Refer Note 4)	2,500.00	2,000.00
	<b>3,730.87</b>	<b>4,461.41</b>

**Notes :**

- Cash Credit facilities including packing credit in foreign currency are secured by Hypothecation of current assets namely, stocks, bills receivables and book debts and all other movables, both present and future, of the Company.
  - The Rupee Term Loan and foreign currency Term Loans are secured by mortgage and pari passu charge of immovable properties of the Company, both present and future. They are further secured by hypothecation of all movables and movable machinery, machinery spares and accessories, both present and future, subject to prior charge created/ to be created in favour of banks for securing the borrowing for cash credit from Banks facilities and the charge on specific assets referred to sr. no. 3 below.
  - Loans under Buyers Credit are secured by an exclusive charge on the assets and equipments procured under the facility.
  - The Rupee Short Term Loans are secured by mortgage and second charge of immovable properties of the Company, both present and future. They are further secured by second charge on all movables and movable machinery, machinery spares and accessories both present and future.
- \* Repayable within a year ₹ 2,914.81 millions, previous year ₹ 2,661.41 millions.

	As at March 31, 2011 ₹ in Millions	As at March 31, 2010 ₹ in Millions
<b>4. UNSECURED LOANS *</b>		
Long Term Loan from banks.	668.75	393.75
Packing Credit and/or Short Term Loans from Banks	1,116.50	593.18
Sales Tax Deferment loan (Repayable in five equal installments commencing from F.Y. 2011-12)	257.27	257.27
	<b>2,042.52</b>	<b>1,244.20</b>

**Note:**

- \* Repayable within a year ₹ 1,734.13 millions, previous year ₹ 818.66 millions

## 5. FIXED ASSETS (AT COST)

(Refer note no. 2, Part A, Schedule 19)

₹ in Million

Description	GROSS BLOCK				DEPRECIATION				NET BLOCK		
	As on 01.04.2010	Additions	Deductions	As on 31.03.2011	As on 01.04.2010	Additions	Deductions	As on 31.03.2011	As on 31.03.2011	As on 01.04.2010	
<b>Intangible Assets</b>											
Software	86.75	6.25	—	93.00	42.45	22.56	—	65.01	27.99	44.30	
<b>Tangible Assets</b>											
Freehold Land	64.64	—	—	64.64	—	—	—	—	64.64	64.64	
Buildings	1,203.59	162.49	—	1,366.08	287.10	41.78	—	328.88	1,037.20	916.49	
Plant & Machinery	9,082.03	539.61	68.10	9,553.54	3,974.01	662.18	1.57	4,634.62	4,918.92	5,063.02	
Furniture & Fixtures	195.82	5.77	1.91	199.68	118.38	11.95	0.96	129.37	70.31	77.44	
Vehicles	12.59	7.10	1.72	17.97	4.60	1.6	1.13	5.07	12.90	7.99	
<b>Total</b>	<b>10,645.42</b>	<b>721.22</b>	<b>71.73</b>	<b>11,294.91</b>	<b>4,426.54</b>	<b>740.07</b>	<b>3.66</b>	<b>5,162.95</b>	<b>6,131.96</b>	<b>6,218.88</b>	
Previous Year	10,432.58	281.86	69.03	10,645.42	3,729.98	723.79	27.23	4,426.54			
Capital Work in Progress									394.50	140.18	
<b>TOTAL</b>									<b>6,526.46</b>	<b>6,359.06</b>	

## Notes :

- Gross Block is net of CENVAT credit availed on relevant assets
- Plant & Machinery includes moulds worth ₹ 409.15 million, reclassified, during the year as part of Plant & Machinery, as against an inventory item in previous financial year.(refer note No.4 Part B of Schedule 19)
- Borrowing cost capitalized ₹ NIL (Previous year ₹ NIL millions) during the year.

	As at March 31, 2011 ₹ in Millions	As at March 31, 2010 ₹ in Millions
<b>6. INVESTMENTS</b>		
<b>(Long Term, Non Trade)</b>		
<b>A. Shares in Subsidiary Companies – Quoted</b>		
(i) 536331880 Ordinary Shares, of SLR 1 each of Piramal Glass Ceylon PLC, Sri Lanka. (previous year 536331880 Ordinary Shares of SLR 1 each) Market Value ₹ 2,440.85 millions (previous year ₹ 466.07 millions)	348.09	348.09
<b>B. Shares in Subsidiary Companies – Un-Quoted</b>		
(i) 25000 Ordinary Shares of USD 1 each of Piramal Glass International Inc., USA	1.21	1.21
(ii) 50000 Ordinary Shares of USD 10 each of Piramal Glass USA Inc.,	227.61	227.61
(iii) 150000 Ordinary Shares of GBP 1 each of Piramal Glass (UK) Ltd.	11.59	11.59
(iv) 50000 ordinary Shares of Euro 1 each of Piramal Glass Europe SARL	3.13	—
<b>C. Shares in Other Companies – Un-Quoted</b>		
100,000 Ordinary Shares of Rs. 10 each of Enviro Infrastructure Co. Ltd.	1.00	1.00
	<b>592.63</b>	<b>589.50</b>
<b>7. INVENTORIES</b>		
(As certified by the Management)		
Raw and Packing Materials	167.45	107.60
Stores & Spares	303.67	305.10
Work-in- Progress	13.02	12.79
Finished Goods (* #)	873.18	739.60
	1,357.32	1,165.09
Provision for Inventory	(188.84)	(129.40)
# Includes trading inventory of ₹ 3.43 million (Previous year ₹ 2.27 million)	<b>1,168.48</b>	<b>1,035.69</b>

	As at March 31, 2011 ₹ in Millions	As at March 31, 2010 ₹ in Millions
<b>8. SUNDRY DEBTORS</b>		
i. Over six months		
Unsecured - Considered good	509.97	578.57
- Considered doubtful	64.60	58.50
	574.57	637.07
	<u>64.60</u>	<u>58.50</u>
	<b>509.97</b>	<b>578.57</b>
ii. Others		
Unsecured - Considered good	2,071.46	1,744.81
	<u>2,581.43</u>	<u>2,323.38</u>
<b>9. CASH AND BANK BALANCES</b>		
i. Cash and cheques on hand	0.79	1.13
ii. Balance with Scheduled Banks		
- Current Account	8.26	12.61
- Others	5.02	3.44
	<u>14.07</u>	<u>17.18</u>
<b>10. LOANS AND ADVANCES</b> (Unsecured and Considered Good, unless otherwise stated)		
Advances recoverable in cash or in kind or for value to be received		
- From Suppliers	214.69	52.26
- From Others		
- Considered Good	731.58	451.79
- Considered Doubtful	35.00	35.00
	766.58	486.79
- Less : Provisions	<u>(35.00)</u>	<u>(35.00)</u>
Advance Income Tax & TDS	184.56	34.50
Prepaid expenses	13.39	10.94
Balance with Excise Authorities	84.96	107.87
Other Deposits	70.72	70.89
	<u>1,299.90</u>	<u>728.25</u>
<b>11. CURRENT LIABILITIES</b>		
Sundry Creditors for Capital Goods, Materials and Expenses	880.20	745.57
Interest accrued but not due	32.97	30.43
Other liabilities	104.82	69.84
	<u>1,017.99</u>	<u>845.84</u>
<b>12. PROVISIONS</b>		
Provision for Employees retirement benefits	41.35	35.52
Provision for Other Liabilities	309.99	221.31
Proposed Dividend	281.52	80.43
Provision for Tax on Dividend	45.66	13.36
Provision for Tax	205.43	31.38
	<u>883.95</u>	<u>382.00</u>

## Schedules annexed to and forming part of the Profit and Loss Account for the Year Ended March 31, 2011

	Year ended March 31, 2011 ₹ in Millions	Year ended March 31, 2010 ₹ in Millions
<b>13. OTHER INCOME</b>		
Technical Fees	83.86	71.81
Mould Recovery	36.74	30.29
Claims & Refunds	1.23	—
Scrap Sales	40.17	28.23
Income from Windmill	7.35	11.91
Export Incentive	84.06	72.34
Miscellaneous Income	34.00	49.17
Sales Tax Remission	0.57	25.07
Dividend Income (Gross)	—	0.10
Interest on Deposits	1.77	2.12
	<b>289.75</b>	<b>291.04</b>
<b>14. MATERIALS</b>		
<b>Raw Materials</b>		
Opening stock	88.49	95.46
Add: Purchases	1,201.07	1,020.67
	1,289.56	1,116.13
Less: Closing stock	153.54	88.49
Raw Materials Consumed	1,136.02	1,027.64
Packing Materials Consumed	631.58	480.93
Cost of Trading Goods Sold	46.62	95.09
	<b>1,814.22</b>	<b>1,603.66</b>
<b>15. STAFF COST *</b>		
Salaries, Wages and Bonus	754.21	634.23
Contribution to Provident and Other funds	29.27	26.35
Staff Welfare	24.76	20.62
	<b>808.24</b>	<b>681.20</b>
*Includes managerial remuneration of ₹ 22.65 Millions(P.Y. ₹ 17.61 Millions paid/payable to the Managing Director.(Refer note No. 6 of Part B of Schedule 19 on Notes to Accounts)		

	Year ended March 31, 2011 ₹ in Millions	Year ended March 31, 2010 ₹ in Millions
<b>16. OTHER EXPENSES</b>		
Power & Fuel	1,216.03	1,086.90
Stores, Spares, Lubricants and Moulds consumed	227.04	224.15
Decoration Expenses	296.40	219.11
Repairs to:		
Building	4.26	7.57
Plant & Machinery	16.21	23.40
Others	29.37	21.31
Foreign technical fees	25.48	32.88
Freight outward & forwarding charges	706.39	548.26
Travelling Expenses (Directors Travelling ₹ 4.11 Million, PY ₹ 4.06 Million)	35.40	34.11
Marketing Survey Fees	23.82	21.10
Commission on Sales	43.23	28.59
Rent, Rates & Taxes	31.02	40.44
Wind farm rent & maintenance	1.58	2.09
Bank Charges	23.26	20.59
Insurance	11.20	8.83
Communication expenses	15.24	12.95
Donation	0.22	0.14
Legal & Professional Fees	33.74	30.42
Audit Fees	0.95	0.95
Sitting fees	0.92	1.14
Loss on Sale of Assets	1.81	18.83
Excise Expense	17.90	10.49
Exchange (Gain) / Loss	(47.05)	335.67
Miscellaneous Expenses	302.15	221.02
	<b>3,016.57</b>	<b>2,950.94</b>
<b>17. (INCREASE)/DECREASE IN FINISHED GOODS AND WORK-IN-PROGRESS</b>		
<b>Opening Stock</b>		
Finished Goods	651.80	685.14
Work-in-Progress	12.79	11.87
	<b>664.59</b>	<b>697.01</b>
<b>Closing Stock</b>		
Finished Goods	680.90	651.80
Work-in-Progress	13.02	12.79
	<b>693.92</b>	<b>664.59</b>
<b>(Increase)/Decrease in WIP/Finished Goods</b>	<b>(29.33)</b>	<b>32.42</b>
<b>18. INTEREST</b>		
Interest term loans	354.39	520.76
Interest Others	93.90	89.50
	<b>448.29</b>	<b>610.26</b>

**19. NOTES TO THE ACCOUNTS**

Accounting Policies and Notes on Accounts

**PART – A SIGNIFICANT ACCOUNTING POLICIES****1 ACCOUNTING ASSUMPTION**

The financial statements are drawn up in accordance with the historical cost convention on accrual basis and comply with the accounting standards referred to in Sec 211 (3C) of the Companies Act, 1956.

**2 FIXED ASSETS**

All fixed assets are stated at cost of acquisition less accumulated depreciation and impairment loss, if any. Cost comprises the purchase price, material cost and any attributable/incidental cost incurred by the Company for bringing the asset to its working condition for its intended use. In the case of fixed assets acquired for new projects / expansions, interest cost on borrowing and other related expenses up to the date of commercial production incurred towards acquiring fixed assets are capitalized.

**3. IMPAIRMENT**

- a. The Company assesses at each balance sheet date whether there is any indication that an asset may be impaired. If any such indication exists, the Company estimates the recoverable amount of the asset. If such recoverable amount of the asset or the recoverable amount of the cash-generating unit to which the asset belongs is less than its carrying amount, the carrying amount is reduced to its recoverable amount. The reduction is treated as an impairment loss and is recognized in the Profit & Loss account.
- b. A previously recognized impairment loss is increased or reversed depending on changes in circumstances. However, the carrying value after reversal is not increased beyond the carrying value that would have prevailed by charging usual depreciation if there was no impairment.

**4. DEPRECIATION**

Depreciation on all fixed assets except moulds, is provided on straight-line method at the rate specified in Schedule XIV of the Companies Act, 1956. Depreciation on additions / deletions is provided on pro-rata basis to the months of additions / deletions.

Moulds with predetermined useful life, are depreciated on the actual usage of the mould impression used for production during the reporting period. Depreciation on mould provided in the books is not less than depreciation if provided at the rates specified in the schedule XIV of the Companies Act, 1956.

**5 INVESTMENTS**

Investments are classified as long-term investments and are stated at cost. Diminution in value, if any, which is of a temporary nature, is not provided.

**6 VALUATION OF INVENTORIES**

Raw materials, Stores & spares, and Packing Materials are valued at weighted average cost. Work in progress and finished goods are valued at lower of cost or net realizable value. Cost of working in progress and finished goods is determined by taking materials, labour cost and other appropriate allocable overheads. Excise Duty on goods manufactured by the company and are remaining in inventory is included as part of valuation of finished goods.

**7 REVENUE RECOGNITION**

Sales are recognized, on invoicing and actual dispatch to customers and are recorded inclusive of Excise Duty and Sales Tax. Technical Services and Other Fees, Interest incomes are accounted on accrual basis. Dividends and Insurance Claims are accounted on receipt basis.

**8 EXCISE DUTY**

The Excise Duty in respect of Closing Inventory of Finished Goods is included as part of the Inventory. The amount of CENVAT Credit, in respect of Material consumed for Sales is deducted from Cost of Material Consumed.

**9 FOREIGN CURRENCY TRANSACTION**

The transactions in foreign currency are accounted at exchange rate prevailing on the date of transaction. Monetary items denominated in foreign currency outstanding at the year-end are translated at the year-end exchange rate and the unrealized exchange gain or loss is recognized in the profit and loss account.

**10 RETIREMENT BENEFITS**

The Company's contributions in respect of Provident Fund are charged against revenue every year. Present Liability for future payment of Gratuity and unavailed leave benefits to the employees at the end of the year is provided on the basis of actuarial valuation and is charged to revenue.

**11 BORROWING COSTS**

Borrowing costs are recognized as an expense in the period in which they are incurred, except to the extent where borrowing costs that are directly attributable to the acquisition, construction, or production of an asset till put for its intended use is capitalized as part of the cost of that asset.

**12 A. CURRENT TAX**

Provisions for Current Income tax liability is made on estimated Taxable Income under Income Tax Act, 1961 after considering permissible tax exemptions, deductions and disallowances. This liability is calculated at the applicable tax rate or Minimum Alternate Tax rate under section 115JB of The Income Tax Act, 1961 as the case may be.

**B. DEFERRED TAX**

Deferred Tax liability ascertained as on 31st March '02 resulting from timing differences between book profits and tax profits is accounted for under the liability method, at the tax rate specified under section 115JB of the Income Tax Act, 1961 to the extent that the timing differences are expected to crystallize. Deferred tax liability on timing difference arising subsequent to 31st March, 2002 is accounted at regular rate as enacted in the Income Tax Act, 1961.

**13 PROVISION AND CONTINGENT LIABILITIES**

The Company recognizes a provision when there is a present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation. A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not, require an outflow of resources. Where there is a possible obligation or a present obligation that the likelihood of outflow of resources is remote, no provision or disclosure is made.

**14. PROPOSED DIVIDEND**

Dividend proposed by the Board of Directors is provided in the books of account, pending approval of the Annual General Meeting.

**PART – B NOTES FORMING PART OF ACCOUNTS:**

## 1. Contingent Liability in respect of :

	As at March 31, 2011 (₹ in Million)	As at March 31, 2010 (₹ in Million)
a) Estimated amount of contracts remaining to be executed on Capital account	644.86	188.15
b) Disputed Liability		
– Central Excise authorities	4.91	7.06
– Sales Tax Authorities	0.43	2.19
– Income Tax	38.00	—
c) Counter Guarantees issued to Banks & others*	1,301.54	1,157.88
* The counter guarantees issued to banks includes a Counter Guarantee given for Working Capital Loan of US \$ 25 millions granted to the wholly owned subsidiary in USA viz. Piramal Glass USA, Inc		
d) The Company has provided Corporate Guarantees and/or has given pari passu charge on the entire fixed assets (movable & immovable) both present & future (except assets having exclusive charge) of the Company situated at Jambusar & Kosamba, for Term Loans aggregating to US \$ 60 million granted to the wholly owned subsidiary in USA viz. Piramal Glass USA, Inc.	1,118.91	1,787.63

2. Pursuant to the Company's Right Issue Offer during FY 2009-10, for 62949500 Equity Shares of ₹ 10/- each for ₹ 30/- each (Including a Share Premium of ₹ 20/- each), allotment of 488764 equity shares have been kept in abeyance, of which 481922 equity shares pertain to Overseas Corporate Bodies which are subject to requisite approval of Reserve Bank of India and 6842 equity shares are those for which documentation for establishing title thereto are pending.

3. The aggregate amount of Investments, Loans and other outstanding balances with Subsidiaries of the Company is as follows:

	As at March 31, 2011 (₹ in Million)	As at March 31, 2010 (₹ in Million)
<b>Investment in Equity Shares</b>		
– Piramal Glass Ceylon PLC	348.09	348.09
– Piramal Glass International Inc.	1.21	1.21
– Piramal Glass USA Inc.	227.61	227.61
– Piramal Glass (UK) Ltd.	11.59	11.59
– Piramal Glass Europe SARL.	3.13	—
<b>Amount recoverable (Subsidiaries)</b>		
– <b>Piramal Glass Ceylon PLC</b>		
– Debtors	11.77	4.02
– Technical Fees & Others	135.09	146.41
– <b>Piramal Glass International Inc.</b>		
– Debtors	179.47	94.64
– <b>Piramal Glass USA Inc.</b>		
– Debtors	224.52	237.92
– Other for Expenses	30.26	22.89
– Loan & Interest (maximum amount outstanding ₹ 470.31 millions, PY ₹ 953.07 millions)	479.78	229.82
– <b>Piramal Glass (UK) Ltd.</b>		
– Debtors	36.71	30.10
– Loan (maximum amount outstanding ₹ 51.67 millions, PY ₹ 51.67 millions)	51.02	48.44
– <b>Piramal Glass Europe SARL</b>		
– Debtors	149.03	—
– Other for Expenses	6.06	—

4. In view of the proposed International Financial Reporting Standard, the Company has changed its policy for accounting of Moulds. Consequent to the change, moulds used for production of finished goods are reclassified and recognized as fixed asset and depreciation has been provided on the basis of actual usage of each mould. Hitherto, and including up to quarter ended September 30, 2010, such moulds were considered as inventory and charged off on the basis of actual usage of each mould. The value of Inventory of mould amounting to ₹ 4,091.60 Lacs as on 1st April 2010 has been added to the Gross block of Fixed assets and considered as the opening gross block of moulds. For better presentation mould inventory, even for F.Y 2009-10 have been reclassified as Fixed Assets.

Consequent to the above changes, mould consumption amount of ₹ 863.55 Lacs (₹ 844.12 Lacs for corresponding previous year) has been regrouped from other Expenditures to Depreciation / Amortization. The Change in accounting policy of moulds does not have any impact on the profit of the Company for the current year or any earlier previous year.

5. Debtors, Loans and advances includes ₹ 1,316.78 millions (previous year ₹ 859.54 millions) are due from companies, where Directors of the company are interested as Director.

**6. Managerial Remuneration:**

Staff cost includes Managerial Remuneration paid/payable to Managing Director, details whereof is as under:

	Year Ended March 31, 2011 (₹ in Million)	Year Ended March 31, 2010 (₹ in Million)
<b>Managerial Remuneration</b>		
<b>A. To Managing Director</b>		
a. Salary	20.97	16.08
b. Contribution to PF & Pension Fund	1.65	1.50
c. Commission	—	—
d. Monetary Value of Perquisites under the Income Tax Act	0.03	0.03
<b>Total remuneration Paid / Payable</b>	<b>22.65</b>	<b>17.61</b>
<b>B. Computation of Net Profit u/s 198/349 of the Companies Act, 1956</b>		
Profit Before Tax and Exceptional Items	920.69	210.46
Less: Bad-debt written off	6.88	—
Profit on Sale of assets	—	12.56
	<b>913.81</b>	<b>197.90</b>
Less: Brought forward Loss from previous year	(453.14)	(687.48)
	<b>460.67</b>	<b>(489.58)</b>
Add: Loss on Sale of Assets	1.81	18.83
Provision for Doubtful Debts	7.50	—
Remuneration	22.65	17.61
Net Profit u/s 198 / 349 of the Companies Act, 1956	<b>492.64</b>	<b>(453.14)</b>
<b>Maximum permissible managerial remuneration as per Section 349 of the Companies Act</b>	<b>24.63</b>	<b>4.80</b>

The Central Government vide its letter dated 28/10/2010 & 11/03/2010 has approved payment of remuneration to Managing Director for the FY 2010-11.

**7. Miscellaneous Expense include Auditors Remuneration in respect of:** (₹ in Million)

Particulars	2010-2011	2009-2010
a. Tax Audit	0.25	0.20
b. Certification*	0.02	0.02
c. Out of Pocket Expenses	0.31	0.13
	<b>0.58</b>	<b>0.35</b>

8. a. In view of all the set off of accumulated losses/unabsorbed depreciation of ₹ 1,076.46 millions available to the Company, there is no tax liability on the Company except under section 115JB of the Income Tax Act, 1961 which has been provided for.
- b. Income tax assessment has been completed upto financial year 06-07 relevant to AY 07-08. Appeal is pending before Appellate Authorities for several additions and/or disallowances made in various earlier years. The management does not expect any additional liability, and adjustment entries, if any, will be passed on finalization of assessments
9. The Company's operations relate only to container glass packaging in the domestic as well as export market and accordingly, primary segment reporting disclosures for business segments, as envisaged in Accounting Standard 17 on 'Segment Reporting' (AS 17) issued by The Institute of Chartered Accountants of India, is not applicable.

The Company's operations relating to secondary segment reporting has been confined to sales in India and exports outside India. Fixed assets used in the company's business and liabilities contracted in respect of its manufacturing facilities are not identifiable in line with the following reportable segments as the fixed assets and liabilities contracted are used interchangeably between the segments. Accordingly, only figures for debtors have been given.

Secondary segment reporting:

(₹ in Million)

Particulars	Year Ended 31.03.11			Year Ended 31.03.10		
	Domestic	Export	Total	Domestic	Export	Total
<b>Revenue by Geographical Segment</b>						
Gross Sales (Net of returns)	2,688.91	5,081.34	7,770.25	2,787.82	4,017.70	6,805.52
<b>Current Assets, Loans &amp; Advances</b>						
Sundry Debtors (Net of Provisions)	662.72	1,918.71	2,581.43	746.74	1,576.64	2,323.38

10. As required by Accounting Standard – AS 18 “Related Parties Disclosure” issued by The Institute of Chartered Accountants of India are as follows:

**A. List of Related Parties with whom transactions have taken place during the year:**

**a. Subsidiary Company**

- Piramal Glass Ceylon Plc., Sri Lanka (erstwhile Ceylon Glass Plc.)
- Piramal Glass International Inc., USA (erstwhile GG USA Inc.)
- Piramal Glass UK Ltd., UK (erstwhile Piramal Glass (UK) Ltd.)
- Piramal Glass USA Inc., USA (erstwhile Gujarat Glass International Inc.)
- Piramal Glass Flat River LLC., USA (erstwhile GGI Flat River LLC., USA)
- Piramal Glass Williamstown LLC., USA (erstwhile GGI Williamstown LLC., USA)
- Piramal Glass Europe SARL, Europe

**b. Associated Companies**

- Piramal Healthcare Ltd. (erstwhile Nicholas Piramal India Ltd.)
- Piramal Enterprises Ltd.
- PHL Pharma Inc. (erstwhile NPIL Pharma Inc.)
- Piramal Realty Pvt Ltd. (erstwhile Alpex International Ltd.)

**c. Key Management Personnel**

- Mr. Ajay Piramal Chairman
- Dr. Swati Piramal Director
- Mr. Vijay Shah Managing Director
- Mr. Sandeep Arora Chief Financial Officer

**B. Summary of the transactions with related parties is as follows:**

(₹ in Million)

Particulars	Subsidiaries		Associates		Key Management Personnel		Total	
	Year ended 31-03-11	Year ended 31-03-10	Year ended 31-03-11	Year ended 31-03-10	Year ended 31-03-11	Year ended 31-03-10	Year ended 31-03-11	Year ended 31-03-10
Purchase of goods / service/assets	—	—	9.63	15.33	—	—	9.63	15.33
Sale of goods	1,106.42	628.38	106.95	220.24	—	—	1,213.27	848.62
Reimbursement of exp. Recd.	30.10	44.13	0.29	1.52	—	—	30.39	45.65
Reimbursement of exp. Paid	1.40	2.00	8.53	8.48	—	—	9.93	10.48
Technical Fees & Other Exp. Recd	83.86	71.81	—	—	—	—	83.86	71.81
Dividend received	—	—	—	—	—	—	—	—
Marketing Fees Paid	23.82	21.10	—	—	—	—	23.82	21.10
Loan	503.18	408.82	—	—	—	—	503.18	408.82
Remuneration	—	—	—	—	28.94	22.64	28.94	22.64
Corporate Service Charges	—	—	5.00	41.69	—	—	5.00	41.69
System Service charges	—	—	—	—	—	—	—	—
Outstanding payable	10.89	15.72	—	0.08	—	—	10.97	15.80
Outstanding receivable	1,303.94	814.24	15.42	45.29	—	—	1319.36	859.53

Note : The above information has been determined to the extent such parties have been identified on the basis of information provided by the Company and approved by the Board of Directors of the Company, which has been relied upon by the Auditors.

11. The company's leasing arrangement (Operating) is only in respect of vehicles & office equipments. The aggregate lease rentals payable on these leasing arrangements are charged as lease rentals under “other expenses” in schedule – 16.

These leasing arrangements are for a period not exceeding five years and are in most cases renewable by mutual consent on mutually agreeable terms.

The future lease rent payable in respect of vehicle on lease is:

- (i) not later than 1 year – ₹ 2.52 millions (Previous year ₹ 1.79 millions), and
- (ii) later than 1 year but less than 5 years - ₹ 4.46 millions (Previous year ₹ 1.01 millions).

The future lease rent payable in respect of office building on lease is:

- (i) not later than 1 year – ₹ 2.89 millions (Previous year 2.68), and
- (ii) later than 1 year but less than 5 years - ₹16.59 millions (Previous year 12.39).
- (iii) later than 5 years – ₹1.71 millions (Previous year 8.80).

The future lease rent payable in respect of office Equipment on lease is:

- (i) not later than 1 year – ₹ 1.31 millions (Previous year NIL), and
- (ii) later than 1 year but less than 5 years - ₹ 3.26 millions (Previous year NIL).
- (iii) later than 5 years – Rs NIL millions (Previous year NIL).

12. As required by Accounting Standard 20 issued by the Institute of Chartered Accountants of India, the Earning Per Share (EPS) is calculated by dividing the profit attributable to the equity share holders by the average number of equity shares outstanding during the year and is ascertained as follows:

**Profit available to equity shareholders**

Particulars		Year ended March 31, 2011	Year ended March 31, 2010(*)
Profit/Loss available to equity shareholders	₹ in Millions	685.85	157.74
Weighted average no. of equity share for Basic EPS	Nos.	80434736	52716431
Nominal value of equity shares	₹	10	10
Earning Per Share (Basic/Diluted)	₹	8.53	2.99

(\*) The EPS for the year ended 31st March 2010 have been calculated on the basis of weighted Average No of shares derived as per Accounting Standard 20 to reflect the effect of Rights Issue.

The diluted EPS has been calculated without considering the shares in abeyance. (Refer note 2 above)

13. During the Financial Year 2001-02 provision for deferred tax as required by Accounting Standard – 22 issued by the Institute of Chartered Accountants of India (ICAI) was determined and provided in accounts by considering the “enacted rate” of tax at the MAT rate u/s 115JB of the Income-tax Act, 1961, which was the applicable rate to the company for that year. Subsequently, in December 2002, ICAI issued an Accounting Standard Interpretation clarifying that the tax effect to be recognized under Accounting Standard – 22 should be measured using regular tax rate and not MAT rate. Subsequently the liability has been provided at regular tax rate as enacted in the Income Tax Act, 1961.

(₹ in Million)

	As of March 31, 2010	For the year 2010-2011	As of March 31, 2011
<b>Deferred Tax Liability</b>	567.70	(40.85)	526.85
Excess of net block over WDV as per the provisions of the Income Tax Act 1961			
<b>Total</b>	<b>567.70</b>	<b>(40.85)</b>	<b>526.85</b>
<b>Deferred Tax Assets</b>			
Unabsorbed Depreciation	304.17	(304.17)	—
Provision for gratuity & leave encashment	7.45	4.71	12.16
Provision for Doubtful Debts	19.88	1.58	21.46
Disallowance u/s 43B	2.84	0.21	3.05
Provision for non-moving inventory	25.15	37.58	62.73
MAT Credit u/s 115JB	86.42	205.42	291.34
Exchange Loss on fixed assets	13.89	(14.48)	(0.59)
Deduction U/S 35 DD	2.11	(1.07)	1.04
<b>Total</b>	<b>461.91</b>	<b>(70.22)</b>	<b>391.69</b>
<b>Net Deferred Tax Liability</b>	<b>105.79</b>	<b>29.37</b>	<b>135.16</b>

14. The Actuarial Valuation of Liability arising on account of retirement benefits has been carried out by experts in accordance with parameters suggested under Revised Accounting Standard 15. The necessary disclosures as regards liability arising on Actuary Valuation, Fair value of assets and Assumptions made by the experts while determining the liability are given here under:

₹ in Million

	As at 31st March 2011	As at 31st March 2010
<b>(i) Present value of the funded defined benefit obligation at the end of the period</b>	(78.73)	67.86
Fair value of plan assets	79.04	71.75
Net Liability / (Assets)	(0.31)	(3.89)
<b>(ii) The amounts recognized in salary, wages and employee benefits in the Profit and Loss account as follows in respect of gratuity:</b>		
Current service cost	6.36	6.22
Interest Cost	5.42	5.24
Expected return on plan assets	(5.74)	(5.10)
Net Actuarial (gain) / loss recognised during the period	3.01	(7.99)
Net Cost	—	(3.89)
Net charge to Profit and Loss account	9.05	(8.95)
<b>(iii) Actual return on plan assets</b>		
Expected return on plan assets	5.74	5.10
Actuarial gain / (loss) on plan assets	(0.44)	2.89
Actual return on plan assets	5.30	7.99
<b>(iv) Reconciliation of present value of the obligation and the fair value of the plan assets:</b>		
Opening defined benefit obligation as on 1st April, 2010	67.86	63.76
Current service cost	6.36	6.22
Benefit paid in the normal course	(3.48)	—
Interest cost	5.43	5.24
Actuarial (gain) / loss	2.56	(7.36)
Closing defined benefit obligation as on 31st March, 2011	78.73	67.86
<b>(v) Change in fair value of the plan assets</b>		
Opening fair value of the plan assets	71.75	63.76
Benefit paid in the normal course	(3.48)	—
Expected return on plan assets	5.74	5.10
Actuarial (gain) / loss	(0.44)	2.89
Contributions by the employer	5.48	0.00
Closing fair value of the plan assets	79.05	71.75
<b>(vi) Experience Adjustments</b>		
Defined benefit obligation	78.73	67.86
Plan assets	78.73	67.86
Surplus / (Deficit)	0.00	0.00
Experience adjustment on plan liabilities	(3.76)	(3.33)
Experience adjustment on plan assets	(0.45)	2.89
<b>(vii) Investment details of plan assets</b>		
Government of India Securities	0%	0%
Corporate Bonds	0%	0%
Insurer Managed Fund	100%	100%
<b>Total</b>	<b>100%</b>	<b>100%</b>

Rs. in Million

	As at 31st March 2011	As at 31st March 2010
<b>(viii) There are no amounts included in the fair value of plan assets for:</b>		
i) Company's own financial instrument		
ii) Property occupied by or other assets used by the Company		
The overall expected rate of return on assets is determined based on the market prices prevailing on that date, applicable to the period over which the obligation is to be settled.		
<b>(ix) Principal actuarial assumptions at the Balance Sheet date (31st March, 2011)</b>		
Discount rate	<b>8.00%</b>	<b>8.00%</b>
Estimated rate of return on plan assets	<b>8.00%</b>	<b>8.00%</b>
The estimates of future salary increases are considered taking into account inflation, seniority, promotion and other relevant factors.	<b>5.00%</b>	<b>5.00%</b>
Attrition Rate	<b>2.00%</b>	<b>2.00%</b>
Mortality Table	<b>LIC (1994-96) Ultimate</b>	

15. A) Total amount due to Small Scale Industrial Undertakings is ₹ 15.28 millions. The names of the Small Scale Industrial Undertakings to whom the company owes a sum exceeding Rs 1 Lakh and which is outstanding for more than 30\* days are, (₹ in Million)

Name of Creditor / supplier	As at 31st March 2011	As at 31st March 2010
Sheetal Engg Works	1.13	1.70
Solar Enterprise	0.96	1.03
Dattashish Enterprise	0.27	0.19
G S Minerals	0.48	0.44
J.B. Mineral Grinding	0.52	0.47
Ashish Engineering	1.07	1.28
Foremost Minerals	0.41	1.61
S B M Enterprises	1.19	1.62
Anmol Cast Industries	5.58	4.77
Intercer Engineering	0.00	0.23
Universal Engineering Works	0.31	0.45
Ganesh Engineering Co.	0.46	0.53
Tashkent Oil Co. Pvt. Ltd.	0.00	0.16
Wearresist Technologies Pvt Ltd.	0.00	0.12
Kaeser Compressors India Pvt. Ltd.	0.00	0.17
Hindustan Minerals Product	0.80	0.00
Intellicon Pvt. Ltd.	0.29	0.00
Hitech Engineers	1.81	0.00
<b>TOTAL</b>	<b>15.28</b>	<b>14.77</b>

\* As per the terms of contract, the credit period is generally up to 60 days.

**Note:** The above information regarding small scale industrial undertakings have been determined to the extent such parties has been identified on the basis of information available with the company. This has been relied upon by the Auditors.

- B) Under the Micro, Small and Medium Enterprise Development Act, 2006, which came into effect on October 2, 2006, certain disclosures are required to be made relating to Micro, Medium and Small Enterprises. The Company is in the process of compiling relevant information from its suppliers about their coverage under the Act. Since the relevant information is not readily available, no disclosures have been made in account.

16. There are no amounts due and outstanding to be credited to Investor Education and Protection Fund.

17. Consumption of Raw Materials:

Name of the Raw Material	Year ended March 31, 2011		Year ended March 31, 2010	
	Quantity (in tons)	Amt. (₹ in Million)	Quantity (in tons)	Amt. (₹ in Million)
Quartz & Sand	119,079.35	224.64	118,551.36	185.59
Soda Ash	32529.60	431.16	32485.06	429.80
Cullet (Broken Glass)	30622.78	122.45	23889.83	101.57
Others	47485.93	357.78	51160.34	310.68
<b>Total</b>		<b>1,136.03</b>		<b>1,027.64</b>

18. Details of Turnover, stocks etc., for the year ended 31st March 2011 (figures in brackets pertains to previous year) excluding excise duty & sales tax.

₹ in Million

Products	Opening Stock		Turnover		Closing Stock	
	Quantity	Value in ₹	Quantity	Value in ₹	Quantity	Value in ₹
<b>Glass Containers</b>	<b>4,676.84</b>	<b>710.07</b>	<b>36,502.20</b>	<b>7,467.60</b>	<b>4,846.91</b>	<b>825.69</b>
	(5,433.54)	(755.58)	35,088.19	6,479.19	4,676.84	710.07

**Notes:**

- i. Stocks are net of breakages.
- ii. Installed Capacity of Manufacturing of Glass Containers of the Company is 247675 MT (PY 246375 MT) and the actual production of Glass Containers is 3667.22 Million Pcs (PY 344.19 Million Pcs).
- iii. Installed capacity is as certified by the Director of the Company and accepted by the Auditors as this is a technical matter.
- iv. Under the Liberalized Industrial Policy of the Government, vide notification No. S-O-477 (E) dated 25th July 1991, the Company's products are exempted from licensing provisions under the Industries (Development Regulation) Act, 1951.

(₹ in Million)

19.		Year ended March 31, 2011	Year ended March 31, 2010
	<b>a. Value of imports on CIF Basis</b>		
	1. Raw Materials	297.48	469.89
	2. Capital Goods & Spares	407.05	115.26
	<b>b. Expenditure in Foreign Currency (On mercantile basis)</b>		
	– Subscription / Books & Periodicals	0.01	0.53
	– Foreign Travelling	7.56	8.70
	– Technical Fees & Consultancy Fees	24.91	32.00
	– Exports Promotional Expenses	44.85	36.22
	– Marketing Survey Fees for USA	23.82	21.10
	– Decoration, Resorting, Repacking & Warehousing Expenses	23.01	24.98
	– Legal & Professional Exp.	1.24	0.38
	– Bank Charges	4.52	—
	– Export Claims	10.89	—
	– Other Office Expenses	2.19	4.31
	<b>c. Earnings in Foreign Exchange</b>		
	– Export of goods calculated on FOB basis	4102.04	3,257.43
	– Technical Fees	83.86	71.97
	– Dividend received from Ceylon Glass Co. Ltd	—	—

**d. Break up of Imported & Indigenous Raw Materials Consumed:**

	Year ended March 31, 2011	%	Year ended March 31, 2010	%
1. Raw Materials Imported	216.44	19.05	402.31	39.15
2. Indigenous	919.58	80.95	625.33	60.85
<b>Total</b>	<b>1136.02</b>	<b>100.00</b>	<b>1027.64</b>	<b>100.00</b>

20. Figures of Previous year have been regrouped wherever necessary for comparative purposes.

## Balance Sheet Abstract And Company's General Business Profile

### I. Registration Details

Registration No. **U28992MH1998PLC113433**  
 Balance Sheet Date **31 03 11** State Code **11**  
 Date Month Year

### II. Capital raised during the year (Amount in Rs. Thousands)

Public Issue	<b>N I L</b>	Rights Issue	<b>N I L</b>
Bonus Issue	<b>N I L</b>	Private Placement	<b>N I L</b>

### III. Position of Mobilisation and Deployment of Funds (Amount in Rs. Thousands)

Total Liabilities	<b>1 0 2 8 1 0 3 1</b>	Total Assets	<b>1 0 2 8 1 0 3 1</b>
Sources of Funds		Reserves & Surplus	<b>3 5 6 8 1 5 3</b>
Paid up Capital & Share Suspense	<b>8 0 4 3 4 7</b>	Unsecured Loans	<b>2 0 4 2 5 1 3</b>
Secured Loans	<b>3 7 3 0 8 6 4</b>	Investments	<b>5 9 2 6 2 9</b>
Application of Funds		Miscellaneous Expenditure	<b>N I L</b>
Net Fixed Assets	<b>6 5 2 6 4 5 2</b>		
Net Current Assets	<b>3 1 6 1 9 5 0</b>		
Accumulated Losses	<b>N I L</b>		

### IV. Performance of Company (Amount in Rs. Thousands)

Turnover	<b>7 7 1 8 7 1 2</b>	Total Expenditure	<b>6 7 9 8 0 1 8</b>
+ – Profit / Loss Before Tax	<b>9 2 0 6 9 4</b>	+ – Profit / Loss After Tax	<b>6 8 5 8 9 7</b>
Earnings per Share in Rs.	<b>8 . 5 3</b>	Dividend Rate %	<b>3 5 . 0 0</b>

### V. Generic Names of Three Principal Products / Services of the Company (as per monetary terms)

Item Code No. **7 0 1 0 9 0 0 1**  
 Product Description **G L A S S C O N T A I N E R S**

Schedules referred to above and notes attached thereto form an integral part of Balance Sheet.

Signature to Schedule 1 to 19

**Hitesh J. Desai**  
 Partner  
 M. No. 37569

**Ajay G. Piramal**  
**Vijay Shah**

Chairman  
 Managing Director

**For Haribhakti & Co.,**  
 Chartered Accountants  
 Firm Reg. No. 118013W  
 Mumbai, April 28, 2011

**Sandeep Arora**  
**Nehal Doshi**

Chief Financial Officer  
 Company Secretary

**Statement pursuant to general exemption granted by the Ministry of Corporate Affairs u/s 212(8) of the Companies Act, 1956**

Name of the Subsidiary Company	Piramal Glass Ceylon Plc	Piramal Glass International Inc	Piramal Glass USA Inc.	Piramal Glass Flat River LLC	Piramal Glass Williamstown LLC	Piramal Glass (UK) Ltd.	Piramal Glass Europe SARL
Financial Year / Period ended on	31.03.2011 (₹ in Million)	31.03.2011 (₹ in Million)	31.03.2011 (₹ in Million)	31.03.2011 (₹ in Million)	31.03.2011 (₹ in Million)	31.03.2011 (₹ in Million)	31.03.2011 (₹ in Million)
1 Capital	397.86	1.08	226.00	156.38	103.03	11.60	3.13
2 Reserves	747.53	5.99	(1,538.43)	18.26	10.34	(55.91)	1.03
3 Total Assets	2,725.59	186.82	1,978.55	174.64	113.37	38.29	174.73
4 Total Liabilities	1,580.20	179.74	3,290.98	—	—	82.59	170.57
5 Details of Investment							
DFCC Bank Deposit	0.11	—	—	—	—	—	—
6 Turnover (Net)	1,714.00	23.85	3,700.84	—	—	44.90	44.90
7 Profit before taxation	242.60	1.08	111.55	3.39	1.75	3.29	1.59
8 Provision for taxation	5.40	0.21	2.70	—	—	—	0.66
9 Profit after taxation	237.20	0.87	108.85	3.39	1.75	3.29	0.94
10 Proposed Dividend	—	—	—	—	—	—	—
11 Exchange Rate used	0.41	45.55	44.60	44.60	44.60	70.65	60.23
12 Local Currency	SLR	US \$	US \$	US \$	US \$	GBP	Euro

## Auditors' Report

To,  
The Board of Directors,  
Piramal Glass Ltd.  
Mumbai.

1.0 We have audited (refer para 3.0) the attached 'Consolidated Balance Sheet' of the Piramal Glass Limited (the Company), formerly known as Gujarat Glass Limited and its Subsidiaries (the Group) as at 31st March 2011, the accompanying 'Consolidated Profit & Loss Account' for the period ended on that date annexed thereto, and also the 'Consolidated Cash Flow Statement' for the period ended on that date, which we have signed under reference to this report. These consolidated financial statements are the responsibility of Piramal Glass Limited's management and have been prepared by the management on the basis of the separate financial statements and other financial information regarding components. Our responsibility is to express an opinion on these financial statements based on our audit.

2.0 We conducted our audit in accordance with generally accepted auditing standards in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are prepared, in all material respects, in accordance with an identified financial reporting framework and are free of material misstatements. An audit includes examining, on test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

3.0 We did not audit the financial statements of the Subsidiaries; viz., Piramal Glass Ceylon Plc, Sri Lanka, (formerly known as Ceylon Glass Company Limited), Piramal Glass International Inc., USA (formerly known as GG USA INC.), Piramal Glass USA Inc. (formerly known as Gujarat Glass International INC.) Piramal Glass Flat River LLC, (formerly known as GGI Flat River LLC.) and Piramal Glass Williamstown LLC. (formerly known as GGI Williamstown LLC.) and Piramal Glass Europe SARL; whose financial statements reflect the Group share of total assets of Rs. 5,241.96 millions as at March 31, 2011 and Group share of total revenues of Rs. 5,631.33 millions for the period ended on that date as considered in the consolidated financial statements.

These financial statements and other information of the subsidiaries have been audited up to 31st March 2011, by other auditors, whose reports have been furnished to us and our opinion, insofar as it relates to the amounts included in respect of the Subsidiaries, is based solely on the report of the other auditors.

4.0 We report that the Consolidated financial statements have been prepared by the Company in accordance with the requirements of Accounting Standard (AS) 21 'Consolidated Financial Statements' issued by the Institute of Chartered Accountants of India.

5.0 Based on our audit and on consideration of the reports of other auditors on separate financial statements and on the other financial information of the components, in our opinion and to the best of the information and explanations given to us, the attached consolidated financial statements together with the notes thereon, annexed thereto give a true and fair view in conformity with the accounting principles generally accepted in India:

- (a) in the case of the 'Consolidated Balance Sheet', of the consolidated state of affairs of Piramal Glass Ltd. and its Subsidiaries as at March 31, 2011;
- (b) in the case of the 'Consolidated Profit & Loss A/c', of the consolidated results of operations of Piramal Glass Ltd. and its Subsidiaries for the year ended on that date; and
- (c) in the case of the 'Consolidated Cash flow Statement', of the consolidated cash flows of Piramal Glass Ltd. and its Subsidiaries for the year ended on that date.

**HITESH J. DESAI**

Partner

M.No. 37569

Date: 28th April 2011

Place: MUMBAI

**HARIBHAKTI & CO.,**

Chartered Accountants

Firm Reg. No. 118013W

**BALANCE SHEET AS AT MARCH 31, 2011**

	Schedule No.	As at March 31, 2011 ₹ in Millions		As at March 31, 2010 ₹ in Millions	
<b>I. SOURCES OF FUNDS</b>					
<b>1. Shareholders' Funds</b>					
a. Share Capital		804.35		804.35	
b. Reserves and Surplus	2	2,215.57	3,019.92	1,594.52	2,398.87
<b>2. Minority Interest</b>					
a. Capital		173.27		173.27	
b. Reserves		325.55	498.82	202.93	376.20
<b>3. Loan Funds</b>					
a. Secured Loans	3	6,947.21		8,266.23	
b. Unsecured Loans	4	2,252.64	9,199.85	1,558.10	9,824.33
<b>4. Deferred Tax Liability (Net)</b>					
Deferred Tax Liability		534.63		575.11	
Less : Deferred Tax Assets		(391.69)	142.94	(461.91)	113.20
(Refer note no. 10 of part-B, of schedule 19)					
<b>TOTAL</b>			<b>12,861.53</b>		<b>12,712.60</b>
<b>II. APPLICATION OF FUNDS</b>					
<b>1. Fixed Assets</b>					
a. Gross Block	5	15,173.59		14,300.03	
b. Less: Depreciation		(6,579.51)		(5,495.97)	
c. Net Block		8,594.08		8,804.06	
d. Capital Work in Progress		401.60	8,995.68	140.78	8,944.84
<b>2. Investments</b>					
	6		1.12		1.12
<b>3. Current Assets, Loans and Advances</b>					
a. Inventories	7	2,504.41		2,158.95	
b. Sundry Debtors	8	2,779.33		2,635.24	
c. Cash and Bank Balances	9	132.60		70.96	
d. Loans and Advances	10	932.59		624.67	
		<b>6,348.93</b>		<b>5,489.82</b>	
<b>Less: Current Liabilities and Provisions</b>					
a. Current Liabilities	11	1,326.37		1,070.43	
b. Provisions	12	1,157.83		652.75	
		<b>2,484.20</b>		<b>1,723.18</b>	
<b>Net Current Assets</b>			<b>3,864.73</b>		<b>3,766.64</b>
<b>TOTAL</b>			<b>12,861.53</b>		<b>12,712.60</b>
<b>NOTES TO ACCOUNTS</b>	<b>19</b>				

Schedules referred to above and notes attached thereto form an integral part of Balance Sheet  
This is the Balance sheet referred to in our report of even date.

**Hitesh J. Desai**  
Partner  
M. No. 37569

**Ajay G. Piramal**

Chairman

**Vijay Shah**

Managing Director

**For Haribhakti & Co.,**  
Chartered Accountants  
Firm Reg. No. 118013W  
Mumbai, April 28, 2011

**Sandeep Arora**

Chief Financial Officer

**Nehal Doshi**

Company Secretary

**Profit & Loss Account for the Year Ended March 31, 2011**

	Schedule No.	Year ended March 31, 2011 ₹ in Millions	Year ended March 31, 2010 ₹ in Millions
<b>INCOME</b>			
Turnover (Gross)		12,525.94	11,323.03
Excise Duty		265.27	214.05
Sales Tax		76.03	69.80
Turnover (Net)		12,184.64	11,039.18
Other Income	13	215.38	220.65
		<b>12,400.02</b>	<b>11,259.83</b>
<b>EXPENDITURE</b>			
Materials	14	2,646.50	2,239.88
Staff Cost	15	2,368.60	2,141.71
Other Expenses	16	4,507.55	4,323.93
(Increase)/Decrease in WIP/Finished Goods	17	(189.36)	348.16
		<b>9,333.29</b>	<b>9,053.68</b>
<b>PROFIT BEFORE INTEREST, DEPRECIATION AND TAX</b>			
Interest	18	720.37	1,049.05
Depreciation		1,069.03	1070.55
<b>PROFIT BEFORE TAX</b>			
		<b>1,277.33</b>	<b>86.55</b>
Provision for Taxation – Current		214.50	32.73
– Mat Credit Entitlement		(205.43)	(31.38)
– Deferred		234.74	52.86
<b>PROFIT FOR THE YEAR</b>			
		<b>1,033.52</b>	<b>32.34</b>
Prior Period Expenses / (Income)		—	—
<b>PROFIT FOR THE YEAR AFTER PRIOR PERIOD ITEMS</b>			
		<b>1,033.52</b>	<b>32.34</b>
<b>MINORITY INTEREST</b>			
		<b>(103.29)</b>	<b>(11.97)</b>
<b>PROFIT AFTER MINORITY INTEREST</b>			
		<b>930.23</b>	<b>44.31</b>
Balance brought forward from earlier year		(1,506.15)	(1,456.67)
Prior Period Adjustments (net of Minority's Share)		—	—
Less: Final Dividend Paid (Minority Share)		—	—
<b>NET PROFIT AVAILABLE FOR APPROPRIATION</b>			
		<b>(575.92)</b>	<b>(1,412.36)</b>
Transfer to General Reserve		68.59	—
Proposed Dividend		281.52	80.43
Tax on Proposed Dividend		45.67	13.36
Balance carried to Balance Sheet		(971.70)	(1,506.15)
		<b>(575.92)</b>	<b>(1,412.36)</b>
<b>Earning Per Share (Basic / Diluted) ₹</b>			
		<b>11.56</b>	<b>0.84</b>
<b>Earning Per Share Before Extraordinary Items (Net of Taxes) ₹</b>			
		<b>11.56</b>	<b>0.84</b>
<b>NOTES TO ACCOUNTS</b>			
	19		

Schedules referred to above and notes attached thereto form an integral part of Profit & Loss Account.

This is the Profit & Loss Account referred to in our report of even date.

**Hitesh J. Desai**

Partner

M. No. 37569

**Ajay G. Piramal**

Chairman

**Vijay Shah**

Managing Director

**For Haribhakti & Co.,**

Chartered Accountants

Firm Reg. No. 118013W

Mumbai, April 28, 2011

**Sandeep Arora**

Chief Financial Officer

**Nehal Doshi**

Company Secretary

**Consolidated Cash Flow Statement for the Year Ended March 31, 2011**

	Year ended March 31, 2011 ₹ in Millions	Year ended March 31, 2010 ₹ in Millions
<b>A. CASH FLOW FROM OPERATING ACTIVITIES</b>		
Net Profit Before Tax	1,277.33	86.55
Adjustments for :		
Add/ (Less) :		
(Profit)/ Loss on Sale of Fixed Assets	(0.59)	5.57
Depreciation	1,069.03	906.55
Dividend from Investment in unquoted Shares	(0.04)	(0.10)
Interest Paid	720.37	1,049.05
<b>Operating Profit Before Working Capital Changes</b>	<b>3,066.10</b>	<b>2,047.62</b>
Adjustments for Changes in Working Capital:		
(Increase)/ Decrease in Inventories	37.65	312.78
(Increase)/ Decrease in Sundry Debtors	(143.93)	52.81
(Increase)/ Decrease in Loans & Advances	(171.22)	206.08
Increase/ (Decrease) in Trade Payables & Other Liabilities	255.79	37.09
Increase/ (Decrease) in Other Provisions	287.20	(36.25)
<b>Cash Generated from Operations</b>	<b>3,331.59</b>	<b>2,620.13</b>
Direct Taxed Paid Less refund received	(136.70)	(39.77)
<b>Net Cash from Operating Activities - A</b>	<b>3,194.89</b>	<b>2,580.36</b>
<b>B. CASH FLOW FROM INVESTING ACTIVITIES</b>		
Purchase of Fixed Assets/ WIP	(1,507.85)	(243.81)
Sale of Fixed Assets	5.46	36.09
<b>Net Cash from Investing Activities - B</b>	<b>(1,502.39)</b>	<b>(207.72)</b>

	Year ended March 31, 2011 ₹ in Millions	Year ended March 31, 2010 ₹ in Millions
<b>C. CASH FLOW FROM FINANCING ACTIVITIES</b>		
(Repayment)/ Proceeds from Borrowings	(624.48)	(3,149.55)
Proceeds from Rights Issue	—	624.52
Share Premium Received	—	1,231.75
Equity Dividend and tax there on	(92.42)	0.10
Interest Paid	(703.46)	(1,058.79)
<b>Net Cash From Financing Activities - C</b>	<b>(1,420.36)</b>	<b>(2,351.97)</b>
<b>Net Increase / (Decrease) in Cash &amp; Cash equivalents (A+B+C)</b>	<b>272.13</b>	<b>20.67</b>
<b>Increase/(Decrease) in Cash Flow on account of Exchange Fluctuation</b>	<b>(210.49)</b>	<b>(68.15)</b>
<b>Cash &amp; Cash Equivalents as at 01.04.2010 (Opening Balance)</b>	<b>70.96</b>	<b>118.44</b>
<b>Cash &amp; Cash Equivalents as at 31.03.2011 (Closing Balance)</b>	<b>132.60</b>	<b>70.96</b>

**Notes :**

1. The above cash flow has been prepared under the Indirect Method as set out in the Accounting Standard - 3 on Cash Flow Statements issued by the Institute of Chartered Accountants of India.
2. The previous year figures have been regrouped wherever necessary in order to confirm to this years presentation.
3. Figures in brackets reflect cash outflows.

This is the Cash Flow statement referred to in our report of even date.

**Hitesh J. Desai**  
Partner  
M. No. 37569

**Ajay G. Piramal**  
**Vijay Shah**

Chairman  
Managing Director

**For Haribhakti & Co.,**  
Chartered Accountants  
Firm Reg. No. 118013W  
Mumbai, April 28, 2011

**Sandeep Arora**  
**Nehal Doshi**

Chief Financial Officer  
Company Secretary

**Schedules forming part of the Balance Sheet as at March 31, 2011**

	As at March 31, 2011 ₹ in Millions	As at March 31, 2010 ₹ in Millions
<b>1. SHARE CAPITAL</b>		
<b>AUTHORISED</b>		
82000000 Equity Shares of ₹ 10/- each	820.00	820.00
(Previous year 82000000 Equity Shares of ₹ 10/- each)		
The Authorised Share Capital of the Company was enhanced and reclassified into 82000000 Equity Shares of ₹ 10/- each as amended by a Special Resolution passed by the Shareholders through a Postal Ballot on 9th March, 2010.		
	<b>820.00</b>	<b>820.00</b>
<b>ISSUED</b>		
80923500 Equity Shares of ₹ 10/- each	809.24	809.24
(Previous year 80923500 Equity Shares of ₹ 10/- each)		
	<b>809.24</b>	<b>809.24</b>
<b>SUBSCRIBED AND PAID UP</b>		
80434736 Equity Shares of ₹ 10/- each	804.35	804.35
Of the total paid up capital 62451736 Equity shares of face value of ₹ 10 each were allotted on 19th September 2010 as fully paid equity shares, pursuant to the Rights Issue of Equity Shares by the company. (Refer note No. 3 of part B of Schedule 19 on Notes to Accounts)		
	<b>804.35</b>	<b>804.35</b>
<b>2. RESERVES AND SURPLUS</b>		
<b>Share Premium Account</b>		
As per last Balance Sheet	2,307.01	1,075.26
Add: Amount Received on Rights Issue	—	1,249.03
Less: Rights Issue Expenses	—	(17.28)
	<b>2,307.01</b>	<b>2,307.01</b>
<b>Capital Redemption Reserve</b>		
As per last Balance Sheet	<b>490.00</b>	<b>490.00</b>
<b>General Reserve</b>		
As per last Balance Sheet	58.63	58.63
Additions during the year	68.59	—
	<b>127.22</b>	<b>58.63</b>
<b>Profit and Loss Account</b>		
As per annexed Profit and Loss Account	<b>(971.70)</b>	<b>(1,506.15)</b>
<b>Exchange Reserve</b>		
As per last Balance Sheet	37.85	(143.30)
Add: Addition during the year	35.48	206.15
Less : Minority Interest	25.00	25.00
	<b>48.33</b>	<b>37.85</b>
<b>Capital Reserve</b>		
As per last Balance Sheet	<b>60.33</b>	<b>60.33</b>
<b>Revaluation Reserve</b>		
(Refer Note 1 of Part A of Schedule 19)	<b>154.38</b>	<b>146.85</b>
	<b>2,215.57</b>	<b>1,594.52</b>

	As at March 31, 2011 ₹ in Millions	As at March 31, 2010 ₹ in Millions
<b>3. SECURED LOANS *</b>		
<b>Cash Credit</b> (Refer Note 1)	445.45	348.08
<b>Term Loan</b>		
Rupee Term loan from Financial Institutions (Refer Note 2)	1,895.00	2,778.00
Foreign Currency loan from Banks (Refer Note 2)	1,990.72	3,032.29
Buyers Credit (Refer Note 3)	116.05	107.86
Rupee Short Term loan from Banks (Refer Note 4)	2500.00	2000.00
	<b>6,947.22</b>	<b>8,266.23</b>

**Notes :**

- Cash Credit facilities are secured by Hypothecation of stocks and/or pledge of current assets namely, stocks, bills receivables and book debts and all other movables, both present and future, of the Company. Further, the Cash Credit facilities obtained by the subsidiary viz. Piramal Glass- USA Inc., USA, is secured by counter guarantee of Piramal Glass Limited and a pari passu first charge on entire fixed assets of Piramal Glass Limited.
- The loans obtained by parent company, viz. Piramal Glass Ltd and its subsidiary viz. Piramal Glass -USA Inc., USA are Secured by mortgage and first charge of immovable properties of the Company, both present and future. They are further secured by hypothecation of all movables and movable machinery, machinery spares and accessories, both present and future, subject to prior charge created/ to be created in favour of banks for securing the borrowing for working capital facilities. The term loan obtained by the subsidiary viz. Piramal Glass - USA Inc., is further secured by an exclusive first charge on stock and receivables of the same subsidiary.

The loans obtained by subsidiary company, viz. Piramal Glass Ceylon Inc. are secured by mortgage and first charge of the properties of the company at Rathmalana and Horana location.

- Loans under Buyers Credit are secured by an exclusive charge on the assets and equipments procured under the facility.
- The Rupee Short Term Loans are secured by mortgage and second charge of immovable properties of the Company, both present and future. They are further secured by second charge on all movables and movable machinery, machinery spares and accessories both present and future.

\* Repayable within a year ₹ 5,578.38 million (Previous year ₹ 4,653.43 million)

	As at March 31, 2011 ₹ in Millions	As at March 31, 2010 ₹ in Millions
<b>4. UNSECURED LOANS *</b>		
Packing Credit and/or Short Term Loans from Banks	1,326.62	906.62
Long Term Loan	668.75	393.75
Sales Tax Deferment loan (Refer Note 1)	257.27	257.27
Finance Leases	—	0.46
	<b>2,252.64</b>	<b>1,558.10</b>

**Note:**

- The Sales Tax Deferment loan is repayable in five equal installments commencing from F. Y. 2011-12.

\* Repayable within a year ₹ 1,944.25 millions, previous year ₹ 1,136.11 millions

5. FIXED ASSETS

₹ in Million

Description	GROSS BLOCK				DEPRECIATION				NET BLOCK	
	As on 01.04.2010	Additions	Sale / Adjustment	As on 31.03.2011	As on 01.04.2010	Additions Year	Sale / Adjustment	As on 31.03.2011	As on 31.03.2011	As on 01.04.2010
<b>Intangible Assets</b>										
Software	86.75	6.25	—	93.00	42.45	22.56	—	65.01	27.99	44.30
<b>Tangible Assets</b>										
Freehold Land	419.43	—	15.69	435.12	—	—	—	—	435.12	419.43
Leasehold Land	12.52	—	0.64	13.16	2.90	0.45	0.15	3.50	9.66	9.62
Buildings	1,980.86	168.15	25.55	2,174.55	361.46	64.11	2.00	427.57	1,746.98	1,619.40
Plant & Machinery	11,446.57	638.33	2.93	12,087.84	4,853.52	947.45	16.64	5,817.61	6,270.23	6,593.05
Furniture & Fixtures	299.41	11.73	(0.22)	310.92	195.26	30.93	(1.24)	224.95	85.97	104.15
Office Equipments	8.29	-	(0.03)	8.26	8.29	0.01	(0.04)	8.26	—	—
Vehicles	46.20	8.09	(3.55)	50.74	32.10	3.52	(3.01)	32.61	18.13	14.10
<b>Total</b>	<b>14,300.03</b>	<b>832.55</b>	<b>41.01</b>	<b>15,173.59</b>	<b>5,495.98</b>	<b>1,069.03</b>	<b>14.50</b>	<b>6,579.51</b>	<b>8,594.08</b>	<b>8,804.06</b>
Previous Year	14,501.88	416.93	(616.38)	14,300.03	4,569.62	1,070.60	(144.25)	5,495.97	8,804.05	8,804.06
Capital Work in Progress									401.60	140.78
<b>TOTAL</b>									<b>8,995.68</b>	<b>8,944.84</b>

Notes :

- Gross Block is net of CENVAT credit availed on relevant assets.
- Additions to Plant & Machinery includes NIL million (Previous year ₹ NIL million) on account of borrowing cost as per Accounting Standard 16 – Borrowing Costs
- Aggregate amount of revaluation of Land & Building, Plant & Machinery, Electric power installation etc owned by Piramal Glass Ceylon Plc., amounts to ₹ 300.16 million ( Previous Year ₹ 300.16 million)
- Additions and/or sales/Adjustment include foreign exchange fluctuations.

	As at March 31, 2011 ₹ in Millions	As at March 31, 2010 ₹ in Millions
<b>6. INVESTMENTS</b>		
<b>(Long Term, Non Trade)</b>		
<b>Investment in Shares – Quoted</b>		
15108 shares (P.Y. 15108 Shares) of DFCC Bank Market Value ₹ 1.29 Million (PY ₹ 0.53 Million)	0.12	0.12
<b>Investment in Shares – Un-Quoted</b>		
100000 of Rs. 10 each of Enviro Infrastructure Co. Ltd	1.00	1.00
	<b>1.12</b>	<b>1.12</b>
<b>7. INVENTORIES</b>		
(As certified by the Management)		
Raw Material and Packing Material	398.54	313.44
Work-in- Progress	17.76	18.83
Finished Goods	1893.38	1,589.35
Stores, Spares & Moulds	408.02	391.23
Provision for Inventory	(213.29)	(153.90)
	<b>2,504.41</b>	<b>2,158.95</b>

	As at March 31, 2011 ₹ in Millions	As at March 31, 2010 ₹ in Millions
<b>8. SUNDRY DEBTORS</b>		
i. Over six months		
Unsecured - Considered good	627.66	536.78
- Considered doubtful	64.60	57.79
	<b>692.26</b>	<b>594.57</b>
ii. Others		
Unsecured - Considered good	2,161.24	2,113.83
Unsecured - Considered doubtful	—	—
	2,161.24	2,113.83
Less: Provision for Bad Debts	(74.17)	(73.16)
	<b>2,779.33</b>	<b>2,635.24</b>
<b>9. CASH AND BANK BALANCES</b>		
i. Cash and cheques on hand	0.79	1.69
ii. Balance with Scheduled Banks		
– Current Account	126.79	65.83
– Rights Issue Refund Account	0.08	0.08
– Others	4.94	3.36
	<b>132.60</b>	<b>70.96</b>
<b>10. LOANS AND ADVANCES</b> (Unsecured and Considered Good)		
Advances recoverable in cash or in kind or for value to be received	467.27	300.12
– Advance Tax (Net of Provisions)	194.34	45.87
– Prepaid Expenses	37.32	39.07
– Balance with Excise Authorities	84.96	107.87
– Other Advances	148.70	131.74
	<b>932.59</b>	<b>624.67</b>
<b>11. CURRENT LIABILITIES</b>		
Sundry Creditors for Capital Goods, Materials and Expenses	1,029.09	893.88
Interest accrued but not due	49.18	32.27
Other liabilities	1.62	4.24
Equity dividend payable	246.49	140.04
	<b>1326.38</b>	<b>1,070.43</b>
<b>12. PROVISIONS</b>		
Provision for Employees retirement benefits	117.96	102.61
Provision for Other Liabilities	505.69	423.31
Proposed Dividend	281.52	80.43
Provision for Tax on Dividend	45.67	13.36
Provision for Tax	206.99	33.04
	<b>1,157.83</b>	<b>652.75</b>

**Schedules annexed to and forming part of the Profit and Loss Account for the Year Ended March 31, 2011**

	Year ended March 31, 2011 ₹ in Millions	Year ended March 31, 2010 ₹ in Millions
<b>13. OTHER INCOME</b>		
Income from Windmill	7.35	11.91
Claims & Refunds	1.23	—
Scrap Sales	40.17	28.23
Export Incentive	84.06	72.34
Miscellaneous Income	38.43	50.45
Mould Recovery	37.65	30.29
Sales Tax Remission	0.57	25.07
Profit on Sale of Assets	2.34	—
Dividend (Gross)	—	0.13
Interest on Deposit	3.55	2.23
	<b><u>215.35</u></b>	<b><u>220.65</u></b>
<b>14. MATERIALS</b>		
<b>Raw Materials</b>		
Opening stock	285.46	288.87
Add: Purchases	2,009.55	1,611.28
	2,295.01	1,900.15
Less: Closing stock	384.63	285.46
Raw Materials Consumed	1,910.38	1,614.69
Packing Materials Consumed	689.49	523.47
Purchase of Trading Goods Sold	46.63	101.72
	<b><u>2,646.50</u></b>	<b><u>2,239.88</u></b>
<b>15. STAFF COST</b>		
Salaries, Wages and Bonus	1,957.56	1756.12
Contribution to Provident and Other funds	373.69	356.13
Staff Welfare	37.35	29.46
	<b><u>2,368.60</u></b>	<b><u>2,141.71</u></b>
<b>16. OTHER EXPENSES</b>		
Power & Fuel	1884.37	1693.92
Stores, Spares, Lubricants and Moulds consumed	544.50	450.50
Repairs to:		
- Building	18.16	21.71
- Plant & Machinery	108.32	128.32
- Others	41.43	32.52
Rent, Rates & Taxes	83.90	105.90
Wind farm rent & maintenance	1.58	2.09
Bank Charges	28.48	26.61
Insurance	34.73	38.21
Communication	24.41	22.92
Donation	0.67	0.20
Travelling Expenses (Directors Travelling Rs.4.11 Million, PY Rs 4.06 Million)	72.26	71.37
Foreign Technical Fees	25.75	34.00
Legal & Professional Fees	58.52	58.36
Audit Fees	4.66	3.78
Freight Outward	859.30	692.87
Commission on Sales	43.23	28.59
Sitting fees	0.92	1.14
Loss on Sale of Assets	1.81	18.97
Decoration	296.40	219.11
Exchange Fluctuation Loss / (Gain)	(70.61)	338.57
Miscellaneous	444.76	334.27
	<b><u>4,507.55</u></b>	<b><u>4,323.93</u></b>

	Year ended March 31, 2011 ₹ in Millions	Year ended March 31, 2010 ₹ in Millions
<b>17. INCREASE/(DECREASE) IN FINISHED GOODS AND WORK-IN-PROGRESS</b>		
Opening Stock	1541.44	1,889.60
Closing Stock	1,628.91	1,541.44
(Increase)/Decrease in WIP/Finished Goods	<b>(87.47)</b>	<b>348.16</b>
<b>18. INTEREST</b>		
Interest on Loans from Banks	567.70	870.69
Interest to Others	152.67	178.36
	<b>720.37</b>	<b>1,049.05</b>

## 19. NOTES TO CONSOLIDATED ACCOUNTS

### PART – A SIGNIFICANT ACCOUNTING POLICIES:

#### Basis of Accounting:

The financial statements are prepared under the historical cost convention and comply with the applicable Accounting Standards in the country of incorporation except for:

- the revaluation of certain property, plant & machinery of Piramal Glass Ceylon Plc, and
- assets and liabilities acquired by Piramal Glass- USA, Inc accounted at its estimated fair value.

#### Principles of Consolidation:

- The Consolidated Financial Statements comprises the financial statements of Piramal Glass Ltd. (the Company) and its Subsidiaries (collectively known as the 'Group'). The consolidated financial statements have been prepared on the following basis in line with Accounting Standard - 21 Consolidated Financial Statements issued by ICAI.
  - The financial statement have been combined on a line by line basis by adding together book values of like items of assets, liabilities, income and expenses after fully eliminating intra-group balances and transactions and unrealized profit/losses resulting from intra group transactions related to transfer of assets/liabilities.
  - The difference between the costs of investment in the subsidiaries, over the net assets at the time of acquisition of shares in the subsidiaries is recognized in the financial statements as Goodwill or Capital Reserve as the case may be.
  - Minority Interest's share of net profit of consolidated subsidiaries for the year is identified and adjusted against the income of the group in order to arrive at the net income attributable to the shareholders of the Company.
  - Minority Interest's share of net assets of consolidated subsidiaries is identified and presented in consolidated balance sheet separate from liabilities and the equity of the Company's shareholders.
- While preparing Consolidated Financial Statements, the foreign exchange adjustments have been carried out on following basis, as per Accounting Standard 11 – Accounting for effects of changes in Foreign Exchange Rates.
  - The summarized revenue and expense transaction at the year-end reflected in profit and loss account of the foreign subsidiaries, which are stated in the currency of their domicile, are translated into Indian Rupees at an average of Average Monthly Exchange Rate.
  - All monetary and non-monetary items reflected in the balance sheet of the foreign subsidiaries which are stated in the currency of their domicile, are translated into Indian Rupees at the year-end closing exchange rate except for fixed assets and share capital in case of integral foreign subsidiaries, which are converted at the exchange rate prevailing on acquisition/transaction date.
  - The resultant translation exchange gain/loss in case of Non-integral foreign operations is disclosed as Foreign Exchange Translation Reserve in Reserves & Surplus schedule to the accounts. In case of integral foreign operations as the translation exchange gain / loss is recognized in the Consolidated Profit & loss account.

#### Other Significant Accounting Policies

- These are set out under "Significant Accounting Policies" as given in the unconsolidated financial statements of Piramal Glass Limited and its subsidiaries.

**PART – B NOTES FORMING PART OF ACCOUNTS:**

1. The subsidiary companies considered in the consolidated financial statements are:

Name of Company	Country of Incorporation	% of Voting Power held as at 31st March'2011
Piramal Glass Ceylon PLC (Formerly known as Ceylon Glass Company Ltd)	Sri Lanka	56.45 %
Piramal Glass International Inc. (Formerly known as GG USA Inc.)	USA	100.00%
Piramal Glass USA, Inc. (Formerly known as Gujarat Glass International Inc.)	USA	100.00%
Piramal Glass Flat river LLC. (Wholly owned Subsidiary of PG USA) (Formerly known as GGL Flat River LLC.)	USA	100.00%
Piramal Glass Williamstown LLC. (Wholly owned Subsidiary of PG USA) (Formerly known as GGL Williamstown LLC)	USA	100.00%
Piramal Glass (UK) Ltd.	UK	100.00%
Piramal Glass Europe SARL.	France	100.00%

2. Contingent Liability in respect of:

	As at March 31, 2011 (₹ in Million)	As at March 31, 2010 (₹ in Million)
a) Estimated amount of contracts remaining to be executed on Capital account	644.86	188.15
b) Disputed Liability		
– Central Excise authorities	4.91	7.06
– Sales Tax Authorities	0.43	2.19
– Income Tax Authorities	38.00	—

3. Pursuant to the Company's Right Issue Offer of 62949500 Equity Shares of Rs.10/- each for Rs.30/- each (Including a Share Premium of Rs.20/- each), allotment of 488764 equity shares have been kept in abeyance, of which 481922 equity shares pertain to Overseas Corporate Bodies which are subject to requisite approval of Reserve Bank of India and 6842 equity shares are those for which documentation for establishing title thereto are pending.

4. Debtors, Loans and advances includes:

Rs. 1,316.78 Mio (previous year Rs. 859.54 Mio) are due from companies, where Directors of the Company are interested as Director.

5. The operations of the Company and its Subsidiaries viz Piramal Glass Ceylon PLC and Piramal Glass USA INC., relates only to business of manufacturing of containers glass packaging. The other subsidiaries of the Company, viz., Piramal Glass International INC. and Piramal Glass (UK) Ltd, is in the business of marketing of container glass. Accordingly primary segment reporting disclosures for business segments, as envisaged in Accounting Standard 17 on 'Segment Reporting' (AS 17) issued by the The Institute of Chartered Accountants of India, is not applicable.

The operations relating to secondary segment reporting has been confined to within India operations & outside India operations.

Secondary segment reporting:

(Rs. in Million)

Details	Within India		Outside India		Inter – Segment Elimination		Total	
	March 2011	March 2010	March 2011	March 2010	March 2011	March 2010	March 2011	March 2010
Revenues	7,718.71	6,812.71	5,631.33	5,036.17	(950.01)	(589.05)	12,400.03	11,259.83
Carrying amount of Segment Assets	12,182.97	11,375.99	5,130.63	4,749.28	(2,730.19)	(1,464.03)	14,583.41	14,661.24
Additions to Fixed and Intangible Assets	721.22	138.99	111.33	97.46	—	—	832.55	236.45

6. In view of the proposed International Financial Reporting Standard, the Company has changed its policy for accounting of Moulds. Consequent to the change, moulds used for production of finished goods are reclassified and recognized as fixed asset and depreciation has been provided on the basis of actual usage of each mould. Hitherto, and including up to quarter ended September 30, 2010, such moulds were considered as inventory and charged off on the basis of actual usage of each mould.

Consequent to the above changes, an amount of ₹ 1,408/- Lacs (₹ 1,596/- Lacs for corresponding previous year) has been regrouped from other Expenditures to Depreciation / Amortization.

The Change in accounting policy of moulds does not have any impact on the profit of the Company for the current quarter or any earlier previous year.

7. As required by Accounting Standard – AS 18 “Related Parties Disclosure” issued by The Institute of Chartered Accountants of India are as follows:

A. List of Related Parties with whom transactions have taken place during the period:

Year ended 31.03.11	Year ended 31.03.10
<b>a) Subsidiary Companies</b>	<b>a) Subsidiary Companies</b>
– Piramal Glass Ceylon Plc.	– Piramal Glass Ceylon Plc.
– Piramal Glass International Inc., USA	– Piramal Glass International Inc., USA
– Piramal Glass (UK) Ltd.	– Piramal Glass (UK) Ltd.
– Piramal Glass – USA, Inc.	– Piramal Glass – USA, Inc.
– Piramal Glass Flat River LLC.	– Piramal Glass Flat River LLC.
– Piramal Glass Williamstown LLC	– Piramal Glass Williamstown LLC
– Piramal Glass Europe SARL	
<b>b) Associated Companies</b>	<b>b) Associated Companies</b>
– Piramal Healthcare Ltd.	– Piramal Healthcare Ltd.
– Piramal Enterprises Ltd.	– Piramal Enterprises Ltd.
– Piramal Pharma Inc.	– PHL Pharma Inc.
– Piramal Realty Private Limited	– Piramal Realty Private Limited
<b>c) Key Management Personnel</b>	<b>c) Key Management Personnel</b>
– Mr. Ajay Piramal	– Mr. Ajay Piramal
– Dr. (Mrs.) Swati Piramal	– Dr. (Mrs.) Swati Piramal
– Mr. Vijay Shah	– Mr. Vijay Shah
– Mr. Sandeep Arora	– Mr. Sandeep Arora
– Mr. Niraj Tipre	– Mr. Niraj Tipre
– Mr. Sanjay Tiwari	– Mr. Sanjay Tiwari

B. Summary of the transactions with related parties is as follows:

(₹ in Million)

Particulars	Associates		Key Management Personnel		Total	
	Year ended 31-03-11	Year ended 31-03-10	Year ended 31-03-11	Year ended 31-03-10	Year ended 31-03-11	Year ended 31-03-10
Purchase of goods / service / assets	9.63	15.33	—	—	9.63	15.33
Sale of goods	106.95	220.24	—	—	106.95	220.24
Reimbursement of exp. Recd.	0.29	1.52	—	—	0.29	1.52
Reimbursement of exp. Paid	8.53	8.48	—	—	8.53	8.48
Remuneration	—	—	28.94	22.64	28.94	22.64
Corporate Service Charges	5.00	41.69	—	—	5.00	41.69
Outstanding payable	—	0.08	—	—	—	0.08
Outstanding receivable	15.42	45.29	—	—	15.42	45.29

**Note:** The above information has been determined to the extent such parties have been identified on the basis of information provided by the Company and approved by the Board of Directors of the Company.

8. a. In respect of operating leasing arrangement for office premises and motor vehicles, the aggregate lease rentals payable on these leasing arrangements are charged as rent under “other expenses” in schedule-16.

These leasing arrangements are for a period not exceeding five years and are in most cases renewable by mutual consent on mutually agreeable terms. The minimum lease rentals outstanding in respect of these assets are as follows:

(₹ in Million)

	As at 31st March 2011	As at 31st March 2010
Total minimum lease payments	54.65	73.25
Lease rentals payable within 1 year	29.62	34.33
Lease rentals payable between 1-5 years	25.03	38.92

- b. In respect of plant and machinery and land taken on finance lease, the same have been accounted at fair market value and proper depreciation for the year under review has been provided. The minimum lease rentals outstanding in respect of these assets are as follows:

(₹ in Million)

	As at 31st March 2011	As at 31st March 2010
Total minimum lease payments	21.19	24.33
Lease rentals payable within 1 year	2.89	3.14
Lease rentals payable between 1-5 years	16.59	12.39
Lease rentals payable later than 5 years	1.71	8.80

9. As required by Accounting Standard 20 issued by the Institute of Chartered Accountants of India, the reporting in respect of Earning Per Share (EPS) is as follows:

**Profit available to equity shareholders**

(₹ in Million)

Particulars		Year ended March 31, 2011	Year ended March 31, 2010
Profit\Loss available to equity shareholders	Rs. in Millions	930.23	44.31
Weighted average no. of equity share for Basic EPS	Nos.	80434736	52716431
Nominal value of equity shares	Rs.	10	10
Earning Per Share (Basic/Diluted)	Rs.	11.56	0.84

Note: The EPS for the year ended 31st March 2010 have been calculated on the basis of weighted Average No of shares derived as per Accounting Standard 20 to reflect the effect of Rights Issue. The diluted EPS has been calculated without considering the shares in abeyance. (Refer note 3 above)

10. The deferred tax assets & liabilities comprise of tax effect of following timing differences:

(₹ in Million)

Particulars	As of 31st March 10	As of 31st March 11
<b>Deferred Tax Liability</b>		
Depreciation	575.11	534.63
<b>Total</b>	<b>575.11</b>	<b>534.63</b>
<b>Deferred Tax Assets</b>		
Unabsorbed Depreciation	304.17	—
Provision for gratuity & leave encashment	7.45	12.16
Provision for Doubtful Debts	19.88	21.46
Disallowance u/s 43B	2.84	3.05
Provision for non-moving inventory	25.15	62.73
MAT Credit u/s 115JB	86.42	291.84
Exchange Loss on fixed assets	13.89	(0.59)
Deduction U/S 35 DD	2.11	1.04
<b>Total</b>	<b>461.91</b>	<b>391.69</b>
<b>Net Deferred Tax Liability</b>	<b>113.20</b>	<b>142.94</b>

11. Depreciation on fixed assets:

In case of the subsidiaries of the Company, it was not practicable to use uniform accounting policies for depreciation of assets.

Company	Method of Depreciation	Accounting Policy Used
Piramal Glass Ceylon Plc.	Straight Line Method	Building — 2.5%
		Plant & Machinery — 5% - 15%
		Office Equipments — 10%
		Computer Systems — 25%
		Motor Vehicles — 15%
		Leasehold assets are written off over the remaining period of the lease.
Piramal Glass - USA, Inc.	Straight Line Method	Building — 3.34%
		Plant & Machinery — 16.67% - 33.33%
		Motor Vehicles — 50%
Piramal Glass Flat River Inc.	Straight Line Method	Building — 3.34%
		Plant & Machinery — 16.67% - 33.33%
		Motor Vehicles — 50%
Piramal Glass Williamstown LLC.	Straight Line Method	Building — 3.34%
		Plant & Machinery — 16.67% - 33.33%
		Motor Vehicles — 50%
Piramal Glass International Inc.	Straight Line Method	Office Equipments — 3 years
		Furniture — 5 years
		Leasehold improvements — 62 Months
		Trade Show Booths — 3 - 5 years
Piramal Glass (UK) Limited.	Straight Line Method	Computer Systems — 33.33%
		Furniture & Fixtures — 10%

The impact of depreciation due to difference in accounting policy is not material and hence the same is ignored.

12. Figures for the previous year have been regrouped and rearranged wherever necessary so as to make them comparable with the current year figures.

For and on behalf of the Board

**Hitesh J. Desai**  
Partner  
M. No. 37569

**Ajay G. Piramal**

Chairman

**Vijay Shah**

Managing Director

**For Haribhakti & Co.,**  
Chartered Accountants  
Firm Reg. No. 118013W  
Mumbai, April 28, 2011

**Sandeep Arora**

Chief Financial Officer

**Nehal Doshi**

Company Secretary

## Plant Locations

### Name of Company

#### Piramal Glass Limited

### Plant Location

ONGC Road  
Tarsadi Village, Kosamba  
Dist. Surat, Pin 394 120.

Gajera Road  
Ucchad Village  
Jambusar, Dist. Bharuch  
Pin 392 150.

### Subsidiary Companies

Piramal Glass Ceylon PLC.

Poruwadanda  
Wagawatte  
Horana, Sri Lanka.

Piramal Glass-USA Inc.

Flat River Glass  
1000 Taylor Avenue  
Park Hills, Missouri  
MO 63601  
USA

PGI Decora/Coated  
918 E. Malaga Road  
Williamstown, NJ 08094  
USA

## Information for Shareholders

### Registered Office

Piramal Tower  
Ganpatrao Kadam Marg  
Lower Parel, Mumbai-400 013. India.  
Website: [www.piramalglass.com](http://www.piramalglass.com)

### Listing of Equity Shares on Stock Exchanges

Bombay Stock Exchange Ltd.  
(Code 532949)  
National Stock Exchange of India Ltd.  
(Code PIRGLASS)

### Share Transfer Agents

**Link Intime India Private Limited**  
C-13 Pannalal Silk Mills Compound,  
LBS Marg, Bhandup (West),  
Mumbai - 400 078  
Tel : (022) 2594 6970  
Fax: (022) 2594 6969  
E-mail : [piramal.irc@linkintime.co.in](mailto:piramal.irc@linkintime.co.in)

## Investor Correspondence

### Nehal C. Doshi

Company Secretary

Piramal Glass Limited

Piramal Tower Annexe

Ganpatrao Kadam Marg

Lower Parel, Mumbai - 400 013. India

Tel : (91-22) 3046 7836 • Fax : (91-22) 2490 2363

Email: [complianceofficer.pgl@piramal.com](mailto:complianceofficer.pgl@piramal.com)



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Website: [www.piramalglass.com](http://www.piramalglass.com)